

Article from:

The Actuary

February 1968 – volume 2 - Issue 2

TRUTH IN LENDING — COMPUTING INTEREST ON A CREDIT TRANSACTION

by Robert J. Myers

(Reproduced with permission from The New York Statistician, September-October, 1967, vol. 19, no. 1)

In the April 1967 issue of the New York Statistician, Dr. M. R. Neifeld cites a problem of determining the true interest rate on a short-term credit transaction. He then states that computations thereof were made by several marketing professors and government economists, with the results ranging from 80% to 130% per annum and not having any computational errors. This is impossible. There can be only one answer for a discrete problem such as was posed. Dr. Neifeld should have consulted an actuary, not a marketing professor or a government economist!

The problem was to find the true annual interest rate involved when an immediate payment of \$20 is to be financed by four \$5 payments made 4, 18, 32, and 46 days later and a \$2 payment made 60 days later.

The way to solve the problem is first to set up the exact equation in terms of the daily interest rate, as in the following Equation of Value:

$$5(v^4 + v^{16} + v^{32} + v^{46}) + 2v^{60} = 20$$
 (1)

where $v = (1 + i)^{-1}$ and i is the daily rate of interest.

Next, we use the Method of Equated Time to find a first approximation to "i". The following expression gives the weighted average time (in days):

$$\frac{5(4 + 18 + 32 + 46) + 2 (60)}{22} = 28.1818 \tag{2}$$

Using this value, we determine the first approximation to "i" from the equation:

$$22(1+i)^{-28.1818} = 20 (3)$$

By the use of logarithms, we find that "i" is .0034 (i.e. .34% per day). Then, by trial and error, through direct computation in Formula (1), we find that the exact true interest rate "i" can be bracketed by "i" equals .003456 and "i" equals .003457 (since the former results in the left side of the equation equalling 20.00008, while the latter produces a value of 19.99953). Therefore, the true daily rate of interest, correct to four decimal places is .3456%

Finally, we may obtain the true annual rate of interest, "j", from the following formula:

$$1 + j = (1.003456)^{365 \frac{1}{4}} \tag{4}$$

Using logarithms, we find that for "i" equal to .3456% "j" equals 2.526, or a rate of 252.6%. If we wish to bracket "j", we find that for "i" equal to .3457%, "j" equals 252.7%. Therefore, the correct precise answer for the true annual rate of interest — to the nearest percent, is 253%.

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come taxes, but foreign companies pay no Canadian income tax. It seems clear that the life insurance company is not carrying its weight in comparison with other financial institutions.

Premium Tax Cited

The standard reply is that insurers pay a special premium tax which produces rather more than \$16 million a year. This, however, is a provincial tax, in the general nature of a sales tax on services, and is no substitute for income tax. I fully agree of course that in order to avoid over-taxation, the premium tax should be taken into account when the basis of income tax on life insurance is formulated.

The critics of the Carter Report take exception to the recommendation that no deduction be allowed for free surplus and contingency reserves in calculating an insurance company's taxable gain from operations, and have suggested at this seriously impairs the solvency of the companies. They apparently overlook the fact that if it were ever necessary to draw on the surplus and contingency reserves, in order to maintain

statutory reserves, a tax credit would arise which would be equivalent to repayment of the tax previously imposed. It appears that the solvency of the company would not be affected, except perhaps to the extent of the interest on the income tax paid.

With respect to the taxation of the policyholder, I hold no brief for the particular method recommended by the Royal Commission. In fact, I believe it would be appallingly complicated to tax the income element in each life insurance policy each year on an accrual basis — and that if income tax is imposed on the policyholder it should be payable only when the policy matures. The Commission was certainly conscious of these problems and two alternative methods are set out in an Appendix to the Report. Moreover the Report states:

"The recommendations we have made in this chapter are set out in general terms. It will be necessary for the tax authorities to work out, in association with the representatives of the life insurers and the Department of Insurance, detailed regulations that would apply."

In brief, the proposals in the Carter Report are considerably more reasonable and realistic than they have been made to appear. If actuaries are to play a constructive part they should not automatically oppose any changes in life insurance taxation but should seriously consider how to apply the Report's principles in a fair and practical manner.

REVIEW

by Karl M. Davies

J. Truett, J. Cornfield, and W. Kannel, "A Multivariate Analysis of the Risk of Coronary Heart Disease in Framingham," Journal of Chronic Diseases, vol. 20, p. 511, July 1967.

Various aspects of the Framingham Study, which has received considerable attention in medical and insurance circles, have been reported in several journals. The purpose of this Study, which is being conducted by the National Heart Institute, is to learn more of the epidemiology of coronary heart disease.

The Study started in 1949 with a group of 2,187 men and 2,669 women, age 30 to 62, who were free of coronary disease at that time. Seven risk factors were measured on the initial examination and the incidence of coronary heart disease in relation to these factors has been observed and analyzed.

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