

**RECORD OF SOCIETY OF ACTUARIES
1992 VOL. 18 NO. 1B**

**WORKSHOPS AND OTHER SESSIONS
FOR WHICH NO WRITTEN RECORD WAS MADE**

Listed below are the sessions held at the Las Vegas Meeting for which no written record was made, with the names of those who served as leaders.

Prescription Drugs

Instructors: Ronald P. Jordan*
Richard Kipp

Long-Term Care -- Part 1

Instructors: Gary L. Corliss
Robert Yee

Issues for Open-Ended Health Maintenance Organizations

Chairperson: Allen J. Sorbo
Co-Chairperson: Kenneth S. Avner

Individual Disability -- Product and Marketing Issues (Basic)

Chairperson: Judith Justin
Co-Chairperson: Jon K. Magalska

Major Medical for Individuals (Advanced)

Chairperson: Roger R. Solomon
Co-Chairperson: Richard A. Lake

New Associates' Workshop

Chairperson: Richard S. Bilisoly
Speakers: Kenneth Bonvallet
John E. O'Connor, Jr.†
Donald R. Sondergeld

Reinsurance Regulatory and Tax Developments

Chairperson: Gerald Kopel
Co-Chairperson: Kin K. Gee

Retiree Medical Valuation (Basic)

Instructors: Peter J. Dowd
Jeffrey A. Jakubiak

Managed Care -- Provider Contracting

Instructor: Herbert A. Fritch

* Mr. Jordan, not a member of the sponsoring organizations, is President and Chairman of Drug Benefit Management Systems, Inc. in West Greenwich, Rhode Island.

† Mr. O'Connor is Executive Director of the Society of Actuaries.

**Group Medical – Specific and Aggregate
Stop Loss (Intermediate/Advanced)**

Chairperson: Michael A. Kemp
Co-Chairperson: David E. Olsho

Individual Disability – Product and Marketing Issues (Advanced)

Chairperson: Arthur L. Wilmes
Co-Chairperson: Paul E. Cooney

Loss Ratios on Credit Insurance

Co-Chairpersons: Patricia L. Shapiro
Mark D. Peavy

Workers' Compensation -- Reinsurance Issues

Chairperson: Melville J. Young
Co-Chairperson: Robert F. Conger

Communicating to Management

Moderator: Cindy L. Forbes
Faculty: Patricia Barker Mallinder*

Proposed Actuarial Standards

Chairperson: Joseph P. Macaulay

Group Dental

Instructors: Edward P. Kiernan
Jerry E. Lusk

Long-Term Care – Part 2

Instructors: Mary Ann Brown
Ashok K. Sharma

Multiple Option Products

Instructors: Brent Lee Greenwood
Nancy F. Nelson

Individual Disability – Pricing and Surplus Issues (Advanced)

Chairperson: David E. Scarlett
Co-Chairperson: Charles M. Waldron

Health Valuation Actuary Toolbox

Chairperson: J. Lynn Peabody
Co-Chairperson: Martha M. Spenny

Market-Driven Strategies Using Integrated Marketing

Chairperson: H. Michael Shumrak
Co-Chairperson: John H. Kerper

* Ms. Mallinder, not a member of the sponsoring organizations, is President of Barker and Associates in Naperville, Illinois.

WORKSHOPS & OTHER SESSIONS

Service Excellence – What Does This Mean for Actuaries?

Chairperson: Larry D. Baber
Co-Chairperson: Lynn M. Baber*

Group, Health and Special Risk Reinsurance

Chairperson: Glenn R. Swanick
Co-Chairperson: Bernon R. Erickson, Jr.

Managed Care -- Utilization Controls

Instructors: Randall Paul Herman
David W. Willie
Guest Speakers: Ken Carruthers†
Gary McIroy‡

Health Rate Regulations, Group Medical – Under 25 Regulatory Issues

Chairperson: Julia T. Philips
Co-Chairperson: Ted A. Lyle

Long-Term Care Regulation (Intermediate/Advanced)

Chairperson: David M. Klever
Co-Chairperson: David E. Kerr

Flexible Benefits Pricing Considerations and Underwriting Techniques (Advanced)

Chairperson: David P. Mamuscia
Co-Chairperson: James F. Obernesser

Ethics

Chairperson: William F. Bluhm

Large Group Health Issues (Advanced)

Chairperson: Edward M. Mailander
Co-Chairperson: Tony E. Holmes

Group Medical – Specific and Aggregate Stop Loss (Intermediate/Advanced)

Chairperson: Andrew S. Galenda
Co-Chairperson: Gregory W. Parker

Group Medical -- Under 25 (Advanced)

Chairperson: Steven P. Zoldos
Co-Chairperson: James L. Tillotson

* Ms. Baber, not a member of the sponsoring organizations, is "The Business Therapist" in Carefree, Arizona.

† Mr. Carruthers, not a member of the sponsoring organizations, is Sales Manager at Health Risk Management, Inc., in Minneapolis, Minnesota.

‡ Mr. McIroy, not a member of the sponsoring organizations, is Chief Executive Officer at Health Risk Management, Inc., in Bloomington, Minnesota.

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Medicare Supplement Products (Advanced)

Chairperson: Timothy M. Harrington
Co-Chairperson: David E. Kerr

Group Long-Term Disability (Advanced)

Chairperson: Michael D. Lachance
Co-Chairperson: Paul D. Hitchcox

Ethics

Chairperson: John M. Bertko

Surplus Needs of the Health Business

Chairperson: Melville J. Young

Group Medical Specific and Aggregate Stop Loss (Basic)

Instructors: Anthony J. Houghton
Michael R. McLean

Group Disability Plans

Instructors: Robert E. Meyer
G. Nicholas Smith

Group Medical -- Under 25 (Basic)

Instructors: Steven Boger
David A. Shea, Jr.

Effective Meeting Management

Moderator: Leonard E. Tandul
Instructor: Gary Lockwood*

Group Medical -- 25-250 Lives -- Group Problems (Advanced)

Chairperson: Charles C. DeWeese
Co-Chairperson: Robert H. Dobson

HMO for Small Group

Chairperson: Jeffrey L. Smith
Co-Chairperson: Daniel E. Freier

Individual Disability -- Underwriting and Claim Issues

Chairperson: David W. Simbro
Co-Chairperson: Robert W. Beal

Large Group Health Issues (Advanced)

Chairperson: Thomas E. Lauerman
Co-Chairperson: Greger J. Vigen

* Mr. Lockwood, not a member of the sponsoring organizations, is President of Workstyle Consulting in Simi Valley, California.

WORKSHOPS & OTHER SESSIONS

Issues for Open-Ended Health Maintenance Organizations

Chairperson: John A. Price
Co-Chairperson: Bob G. Gold

Control of Mental Illness and Substance Abuse Health Claims

Chairperson: Wesley J. Burbank
Co-Chairpersons: Joan P. Ogden
Victor R. Pagnia
S. Alan Savitz*
Pamela S. Woodley

Long-Term Care Valuation Issues

Chairperson: Mark E. Litow
Co-Chairperson: Loida Rodis Abraham

Effect of Solvency Concerns on Health Insurers

Chairperson: James N. Roberts
Co-Chairperson: Darrell D. Knapp

Individual Disability -- Pricing and Surplus Issues (Basic)

Chairperson: Robert E. Orea
Co-Chairperson: Anne E. Anderson

* Dr. Savitz, not a member of the sponsoring organizations, is Medical Director for Mental Health of Aetna Health Plans at Human Affairs International in Salt Lake City, Utah.

