

**RECORD OF SOCIETY OF ACTUARIES  
1992 VOL. 18 NO. 4B**

**SESSIONS WITH NO WRITTEN RECORD**

Listed below are the sessions held at the Washington Meeting for which no written record was made, with the names of those who served as leaders.

**Keynote Address: The United States and the New World Order**

Speaker: John Naisbitt \*

**Technology — Current and Future Impact on  
Product Design and Performance Measurement**

Instructor: Leslie E. Korper, II  
Co-Instructors: John L. Johnsen †  
Daniel R. Johnson ‡  
Roger W. Smith

**Paradigm Shifts**

Instructor: John W. Hadley  
Co-Instructor: Erich Sippel §

**Financial Reporting Section Breakfast**

Leaders: Douglas C. Doll  
Reed P. Miller

**New Associates' Breakfast and Orientation**

Chairperson: Richard S. Mattison  
Speakers: Linden N. Cole  
Neville S. Henderson  
John E. O'Connor ||  
Walter S. Rugland

**Actuarial Education Programs at Universities**

Moderator: H. Dennis Tolley  
Panelists: John W. Gaisser  
Arnold F. Shapiro  
Richard K. Wong

\* Mr. Naisbitt, not a member of the Society, is an author and is with Megatrends, LTD. in Washington, District of Columbia.

† Mr. Johnsen, not a member of the Society, is Managing Director of Technology Consultants, Incorporated in Fort Lee, New Jersey.

‡ Mr. Johnson, not a member of the Society, is President of American Financial Systems, Incorporated in Weston, Massachusetts.

§ Mr. Sippel, not a member of the Society, is Managing Consultant of Erich Sippel & Company in Wayne, Pennsylvania.

|| Mr. O'Connor is Executive Director of the Society of Actuaries.

RECORD, VOLUME 18

**Workforce 2000 Managing Diversity: Staff Development for the 21st Century**

Moderator: A. Norman Crowder, III  
Faculty: Joseph A. Gibbons\*  
Ann Hayden†  
W. Douglas Willett‡

**Asset Primer for Product Development Actuaries**

Instructor: Francis P. Sabatini

**Research Credit for Fellowship Results**

Chairperson: Roy Goldman  
Co-Chairpersons: Michael F. Conwill  
B. John Manistre  
Gordon E. Willmot

**Individual Disability Income – What Is Its Future?**

Chairpersons: Robert M. Brodrick  
William J. Thompson  
Co-Chairpersons: Thomas S. Bell  
Richard S. Foster

**Reinsurance Regulatory and Tax Update**

Chairpersons: Denis Loring  
Jeremy Starr  
Diane Wallace

**Canadian Topics**

Chairperson: Douglas W. Andrews

**How Can Actuaries Make an Impact on Credit Insurance Companies?**

Chairperson: John E. Tiller, Jr.  
Co-Chairperson: Richard L. Bergstrom

**Statutory and GAAP Accounting for MVA Products**

Chairperson: Craig R. Raymond  
Co-Chairperson: Allan W. Ryan

\* Mr. Gibbons, not a member of the Society, is a Consultant with Towers Perrin in New York, New York.

† Ms. Hayden, not a member of the Society, is Vice President of Metropolitan Life Insurance Company in New York, New York.

‡ Mr. Willett, not a member of the Society, is Second Vice President of Travelers Insurance Company in Hartford, Connecticut

## SESSIONS WITH NO WRITTEN RECORD

### **Presidential Luncheon**

Leader: Donald R. Sondergeld  
Speaker: Walter S. Rugland

### **Case Studies in Applied Statistics**

Leader: Edward W. Frees  
Speakers: Donald F. Behan  
Richard S. Foster  
F.K. Louis Ng  
David Wilson

### **RBRVS – Is It Working?**

Chairpersons: Woodrow H. McDonald  
John D. Stiefel, III  
Co-Chairperson: William J. London

### **The Faltering Real Estate Market – Impact on Real Estate and Mortgage Portfolios**

Chairpersons: Walter Juncker  
Paul H. Schoener

### **Valuation Actuary Overview**

Chairpersons: Frank J. Buck  
Daniel J. Kunesch  
Co-Chairpersons: Stephen F. Kraysler  
Stuart F. Wason

### **Health Insurance As a Small Line in a Big Company**

Chairperson: Jon M. Piano  
Co-Chairperson: Anthony B. Richter

### **Demand Better Results and Get Them**

Instructor: Elaine Mandrish

### **Nontraditional Marketing – Section Activities Update**

Leader: E. Perry Kupferman  
Speaker: Dale S. Hagstrom

### **Living with Small-Group Reform**

Chairpersons: P. Anthony Hammond  
Nicholas Simonelli  
Co-Chairpersons: Bruce A. Bradley  
Edward Milton Schmauder

### **HMO and Other Managed Care Arrangements**

Chairperson: Paul R. Fleischacker  
Co-Chairperson: Audrey L. Halvorson

### **Emerging Tax Issues**

Chairperson: Paul M. Fischer  
Co-Chairperson: Stanton L. Cole

RECORD, VOLUME 18

**Repricing the In-Force Book of Business**

Chairperson: Kenneth Eiger  
Co-Chairperson: Paul H. Zurawel

**Default Study Update (Private Placement Bonds and Commercial Mortgage Loans)**

Chairperson: Kin On Tam  
Co-Chairperson: Warren R. Luckner

**Marketing of Annuities through Financial Institutions**

Chairpersons: Anthony J. Attard  
Edward A. Turner  
Co-Chairperson: Timothy C. Pfeifer

**New Topics on the Associateship Syllabus**

Instructor: Stuart Klugman

**Principle of No Arbitrage**

Instructor: David N. Becker  
Co-Instructors: Thomas S. Y. Ho\*  
Steven P. Miller

**Group Long-Term Care**

Chairperson: Bertram N. Pike  
Co-Chairperson: Maureen H. Buzby†

**Living with Health Insurance Regulations**

Chairperson: John A. Hartnedy  
Co-Chairpersons: Frank M. Amrine  
Reginald H. Berry‡  
Richard H. Hauboldt

**Reinsurance Round Table Discussion**

Chairperson: John E. Bailey

**Mortality Assumptions for Today's Products**

Instructor: James B. Keller

**Liquidity Needs of a Life Insurer**

Chairperson: M. Timothy Corbett

\* Mr. Ho, not a member of the Society, is President of Global Advanced Technology Operation in New York, New York.

† Ms. Buzby, not a member of the Society is General Director, Operations of John Hancock in Boston, Massachusetts.

‡ Mr. Berry, not a member of the Society, is with DC Insurance Administration in Washington, District of Columbia.

## SESSIONS WITH NO WRITTEN RECORD

### **Cash-Flow Testing – Case Studies**

Chairpersons:

Garth A. Bernard, Sr.  
Thomas W. Reese

### **Nonlinear Optimization Techniques**

Instructor:

Antonio L. Tan-Torres

### **Living with FAS 106**

Chairperson:

Arthur L. Wilmes

### **Individual Long-Term Care**

Chairpersons:

Vince L. Bodnar  
Todd G. Engelsen

Co-Chairpersons:

Gary L. Corliss  
James M. Glickman

### **Emerging Alternatives to GICs**

Chairperson:

Michael J. O'Connor

Co-Chairperson:

David W. Newsom\*

### **Risk-Based Capital**

Chairperson:

James F. Reiskytl

Co-Chairperson:

Edward John Mullen

### **Cash-Flow Testing – Theoretical Issues**

Chairperson:

Jacqueline M. Keating

Co-Chairperson:

Timothy P. Schiltz

\* Mr. Newsom, not a member of the Society, is Vice President and Senior Research Associate of SEI in Wayne, Pennsylvania.

