TRANSACTIONS OF SOCIETY OF ACTUARIES 1988-90 REPORTS

REPORT OF THE INDIVIDUAL LIFE INSURANCE EXPERIENCE COMMITTEE

MORTALITY UNDER STANDARD INDIVIDUALLY UNDERWRITTEN LIFE INSURANCE BETWEEN 1986 AND 1987 ANNIVERSARIES

ABSTRACT

This study is the latest in continuing annual reports on intercompany mortality experience under standard individually underwritten life insurance. Because of changes in the number of companies contributing from year to year, direct comparisons with previous studies are affected.

The mortality ratios in this report are based on the 1975-80 Basic Tables. The primary results for this study are as follows:

- The overall mortality ratio for experience between 1986 and 1987 anniversaries, during policy years 1–15, is 86.3 percent, down about 2 percent from the prior year and continuing the ongoing trend. Virtually all this mortality improvement is in medical experience.
- The mortality ratios for experience between 1982 and 1987 anniversaries, during policy years 1–15, show that there has been greater improvement from the 1975–80 period for males (89.3 percent) than for females (95.0 percent) and that the greatest combined improvement has occurred at issue ages 25–39.
- For 1980-86 issues observed between 1982 and 1987 anniversaries, the mortality ratio for smokers is 152.1 percent and that for nonsmokers is 70.3 percent. Subdivisions of these data into medical, paramedical and nonmedical and into male and female produced little difference in these overall ratios.
- For experience between 1986 and 1987 anniversaries, during policy years 16 and later, the overall mortality ratio is 90.8 percent, about a 1 percent increase from the prior year. The comparable mortality ratios using expected deaths based on the 1980 CSO Tables and the 1979-81 U.S. Population Tables are 68.4 percent and 68.0 percent, respectively.

INTRODUCTION

This report covers the intercompany (U.S.) mortality experience by amount of life insurance under standard individually underwritten issues between 1986 and 1987 anniversaries. The report also combines experience between 1982 and 1987 anniversaries to provide a larger volume of data so that more adequate comparisons of results, particularly for males-females and smokersnonsmokers, can be made.

			INDEX OF PRI	MART INDEL		
			Medical,	1		
	Exposure	Policy	Paramedical,	Male or	Smoker/	Mortality
Table	Period	Years*	or Nonmedical	Female	Nonsmoker	Ratios by
1	1986-87	1-15	Combined	Combined	Combined	Issue age
2		1-15	Combined	Combined	Combined	Policy year
3	1986-87	1-15	Separately	Combined	Combined	Issue age
4		1-15	Separately	Combined	Combined	Policy year
5	1986-87	1-15	Separately	Combined	Combined	Issue age and
	1200 07	1 10	ocparatory	Comonica	Comonica	policy year
6	1986-87	1-15	Separately	Combined	Combined	Issue age and
			Separately			policy year
7	1982-87	1-15	Combined	Separately	Combined	Issue age
8	198287	1-15	Combined	Separately	Combined	Policy year
9		1-15	Separately	Separately	Combined	Issue age
10			Separately	Separately	Combined	Policy year
11	1982-87		Medical	Separately	Combined	Issue age and
						policy year
12	1982-87	1 - 15	Paramedical	Separately	Combined	Issue age and
						policy year
13	198287	1-15	Nonmedical	Separately	Combined	Issue age and
			r	•		policy year
14	1982-87	1-15	Combined	Separately	Combined	Issue age and
						policy year
15	1982–87	1-15	Separately	Separately	Combined	Issue age and
						policy year
16		1–7	Separately	Combined	Separately	Issue age
17		1–7	Separately	Combined	Separately	Policy year
18		1–7	Separately	Combined	Separately	Issue age
19	198287	17	Separately	Combined	Separately	Policy year
20	1982-87	1–7	Combined	Separately	Separately	Issue age
21	1982-87	1–7	Combined	Separately	Separately	Policy year
22	198687	16 and	Combined	Combined	Combined	Attained age
		over				-
23	1982-87	16 and	Combined	Combined	Combined	Attained age
		over				_
24	1982-87	16 and	Separately	Combined	Combined	Attained age
		over				-
25	1982-87	16 and	Combined	Separately	Combined	Attained age
		over				
		·	·	·	·	1986–87 exposures

INDEX OF PRIMARY TABLES

Appendix A — Names of the contributing companies and percentage of total 1986–87 exposures contributed by each company

*Select (1-15); smoker-nonsmoker (1-7); ultimate (16 and over).

The report is divided into four primary sections:

- I. Select Experience (first 15 policy years) between 1986 and 1987 anniversaries for issues of 1972–1986 (Tables 1–6).
- II. Select Experience (first 15 policy years) between 1982 and 1987 anniversaries for issues of 1972–1986 (Tables 7–15).
- III. Smoker-Nonsmoker Experience (first seven policy years) between 1986–1987 anniversaries and between 1982 and 1987 anniversaries for issues of 1980–1986 (Tables 16–21).
- IV. Ultimate Experience (policy years 16 and over) between 1986 and 1987 anniversaries and between 1982 and 1987 anniversaries (Tables 22-25).

Each section subdivides experience by insurance issued subject to a medical examination (medical), insurance issued subject to a paramedical examination (paramedical), and insurance issued without a paramedical or medical examination (nonmedical).

Most of the tables in this report show actual amounts of death claims (to the nearest \$1,000) and mortality ratios of actual-to-expected death claims based on the 1975–80 Male and Female Basic Tables. (Tables 1, 2 and 22 also show mortality ratios based on the 1965–70 Basic Tables.) In addition, Tables 1, 2, 7, 8, 16–21, and 22 show amounts exposed to risk (to the nearest \$1,000,000). All data in Sections I, II and III were submitted separately for males and females.

The 1986–87 select and ultimate experience is derived from the contributions of 19 companies. The 1982–87 select and ultimate experience is derived from the contributions of 23 companies, 18 of which contributed data for the entire 1982–87 period. The 1986–87 smoker-nonsmoker experience is derived from the contributions of 13 companies, and the 1982–87 smoker-nonsmoker data is derived from the contributions of 15 companies. Appendix A gives the names and proportionate contributions of companies that contributed 1986–87 experience. Appendixes B, C, and D, which are not published here but can be obtained from the Society Research Department, contain detailed medical, paramedical and nonmedical experience, respectively, by ages at issue for each year of issue, for males and females separately.

The following summary tables show some interesting trends. Table A shows the change in proportions of policies issued by type of underwriting and reflects the decreasing use of medical examinations and the increasing use of nonmedicals. Table B shows mortality ratios by exposure years since

the introduction of the 1965–70 Basic Tables. The decreases are a continuation of the trend that has continued almost without exception since these annual studies were started.

TABLE A

EXPOSURES FOR POLICY YEAR 1 AS PERCENTAGE OF TOTAL EXPOSURES

Year of Issue	Medical	Paramedical	Nonmedical
1977	34.7%	28.9%	36.4%
1978	35.1	28.5	36.4
1979	35.1	30.5	34.4
1980	38.2	32.5	29.3
1981	33.1	30.6	36.3
1982	29.2	25.1	45.7
1983	24.7	23.5	51.8
1984	22.5	25.3	52.2
1985	20.7	27.1	52.1
1986	15.7	27.4	56.9

TABLE B

Aggregate Mortality Ratios Based on 1965–70 Select Basic Tables (Numbers in Parenthesis Are Mortality Ratios Based on the 1975–80 Basic Tables)

Exposure		Policy Y	cars 1-15		Policy Years		
Year	Medical	Paramedical	Nonmedical	Combined	16 and Over		
1973-74	88.0%	84.1%	99.1%	89.9%	93.4%		
1974–75	85.1	85.5	94.9	87.8	87.1		
1975–76	80.9	81.4	88.5	82.3	85.0		
1976–77	75.5	78.0	87.9	77.9	82.0		
1977–78	75.0	80.5	85.9	77.4	80.5		
1978–79	68.7	74.5	84.9	72.1	77.0		
1979-80	69.8	80.3	82.9	73.3	77.1		
1980-81	69.5	70.1	79.8	71.0	75.2		
1981–82	67.8	73.2	79.2	70.7	72.8		
1982-83	68.0	69.9	74.2	69.6	73.2		
1983–84	68.6 (93.6)	68.8 (92.2)	70.8 (89.6)	69.1 (92.4)	71.2 (91.8)		
1984-85	66.2 (90.5)	69.9 (94.3)	72.4 (92.5)	68.5 (91.9)	71.0 (91.1)		
1985-86	61.2 (83.7)	67.9 (91.8)	72.0 (92.4)	65.5 (88.0)	70.0 (89.8)		
1986-87	58.6 (80.1)	66.5 (90.3)	71.6 (92.2)	64.3 (86.4)	70.8 (90.5)		

Table C shows the proportions of medical, paramedical and nonmedical exposures in policy years 1 and policy years 1–15 by issue age groups. This indicates that the use of nonmedicals predominates at issue ages under 30 and that medicals account for about half of the exposures (which are based on amounts of insurance) at issue ages 50 and over.

TABLE C

	_	Policy Year 1			Policy Years 1-15				
Ages at Issue	Medical	Paramedical	Nonmedical	Medical	Paramedical	Nonmedical			
0-9	2.0%	0.9%	97.1%	4.3%	1.0%	94.6%			
10–19	2.1	2.6	95.4	4.5	2.9	92.6			
20-29	2.5	7.8	89.7	7.2	10.7	82.1			
30-39	11.6	29.0	59.4	19.6	30.3	50.2			
40-49	28.2	49.0	22.8	37.1	43.5	19.4			
50 and over	49.5	42.3	8.2	55.4	37.4	7.2			
All Ages	15.7	27.3	57.0	22.0	26.0	52.0			

EXPOSURES AS PERCENTAGE OF TOTAL EXPOSURES FOR 1986-1987 EXPERIENCE

It would be desirable for the comparisons of medical, paramedical and nonmedical experience to be based on strictly comparable policies, but such comparisons are not possible. Medically underwritten business generally includes larger amounts of insurance issued to persons at higher socioeconomic levels than nonmedical and paramedical business. However, medical business also includes policies issued to individuals within nonmedical or paramedical amount limits who were not acceptable on these bases because of medical histories. Similarly, paramedical policies include persons not acceptable on a nonmedical basis. In addition, there are considerable variations in amount limits and proportions of medical, nonmedical, and paramedical policies among contributing companies. In this comparison and throughout this report, the difference in the mix of companies from that in previous studies may account for some of the differences in mortality ratios.

Note also that some of the more recent nonmedical issues are likely based on applications with limited medical history questions (that is, simplified underwriting). In addition, nonmedical issues over age 50 often arise from business issued under pension trust and salary allotment plans. So-called policyholder's nonmedical, issued on the basis of a previous medical examination within 6 or 12 months, is also included in nonmedical issues for some companies.

1. 1986-87 SELECT EXPERIENCE (MALES AND FEMALES COMBINED)

The experience between 1986 and 1987 anniversaries during the first 15 policy years presented in Tables 1–6 includes exposures of \$672 billion and actual deaths of \$980 million. The corresponding amounts in the 1985–86 experience were \$691 billion and \$1,005 million, respectively. As previously mentioned, there were differences in the mix of companies; 18 companies

contributed data for both 1985-86 and 1986-87, whereas 2 companies contributed data for only 1985-86 and 1 company contributed data for only 1986-87.

The experience for the first 15 policy years compared by issue age group is shown in Table 1 and that by policy year is shown in Table 2. Separate data for medical, paramedical and nonmedical are shown by issue age group in Table 3 and by policy year in Table 4. Separate data for males and females (Section II, Tables 7–15) and for smokers and nonsmokers (Section III, Tables 16–21) are shown later in this report.

TABLE 1

1986–87 Experience by Issue Age Male and Female Lives Combined; Medical, Paramedical, Nonmedical Combined Issues of 1972–86 Studied Between 1986 and 1987 Anniversaries Expected Deaths Based on 1965–70 and 1975–80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

				Mortali	ty Ratio
Ages at Issue	Exposure	Actual Deaths	Expected Deaths	1975–80 Basic Tables	196570 Basic Tables
0-9 10-14 15-19 20-24 25-29 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69 	\$ 33,440 10,609 21,097 53,902 105,065 131,105 119,017 80,668 50,074 32,114 20,413 9,874 3,267	\$ 8,298 5,850 17,772 36,037 63,594 93,507 126,335 128,106 128,534 124,826 111,352 79,967 37,953	\$ 12,530 6,645 17,797 35,722 73,855 118,589 153,563 157,830 156,205 136,775 126,805 81,555 42,950	66.2% 88.0 99.9 100.9 86.1 78.9 82.3 81.2 82.3 91.3 87.8 98.1 88.4	33.1% 87.7 99.2 86.7 72.9 60.9 63.6 59.5 61.5 61.5 61.2 65.5 66.2 66.8
70 and over Total	<u>913</u> \$671,558	17,655 \$979,786	14,553 \$1,135,374	121.3 86.3%	88.9 64.2%

1986-87 Experience by Policy Year Male and Female Lives Combined; Medical, Paramedical, Nonmedical Combined Issues of 1972-86 Studied Between 1986 and 1987 Anniversaries Expected Deaths Based on 1965-70 and 1975-80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

				Mortali	ty Ratio
Policy Year	Exposure	Actual Deaths	Expected Deaths	1975–80 Basic Tables	1965–70 Basic Tables
1 2 4 5 6 7 8 9 1 3 3 3 3 9 3 3 3 9 3 3 3 9 3 3 3 9 3 3 3 9 3 3 3 9 3 3 3 9 3 3 3 3 9 3	\$150,207 110,892 89,326 85,796 55,629 37,274 27,019 21,749 18,134 17,142 14,455 12,450 11,563	\$ 91,977 116,649 117,061 124,907 86,542 65,382 55,410 49,032 42,484 41,776 37,225 42,142 35,878	\$ 128,575 125,720 131,865 146,489 103,843 75,245 59,892 51,699 46,246 47,241 46,110 43,358 43,279	71.5% 92.8 88.8 85.3 86.9 92.5 94.8 91.9 88.4 80.7 97.2 82.9	51.4% 67.0 64.7 62.8 64.1 65.6 69.1 70.8 68.9 66.6 62.0 74.8 63.5
14	10,431 9,490	37,034 36,286	42,914 42,897	86.3 84.6	66.1 64.6
Fota1	\$671,558	\$979,786	\$1,135,374	86.3%	64.2%

TABLE 3

MEDICAL, PARAMEDICAL, NONMEDICAL 1986-87 EXPERIENCE BY ISSUE AGE MALE AND FEMALE LIVES COMBINED ISSUES OF 1972-86 STUDIED BETWEEN 1986 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES (ACTUAL DEATHS IN \$1,000 UNITS)

	Med	lical	Param	edical	Nonm	edical	Comt	vined
	Actual	Mortality	Actual	Mortality	Actual	Mortality	Actual	Mortality
Ages at Issue	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio
0-9	\$ 300	54.0%	\$ 50	41.3%	\$ 7,848	66.9%	\$ 8,298	66.2%
10-14	262	56.3	55	31.6	5,534	93.2	5,850	88.0
15–19	824	108.8	740		15,956	98.9	17,772	99.9
20–24	2,294	107.7	2,023	84.9	31,124	102.7	36,037	100.9
25–29	8,523	107.7	6,181	61.2	46,298	86.9	63,594	86.1
30–34	16,588	69.7	24,752	83.7	49,784	81.8	93,507	
35–39	34,952	73.9	42,818	80.3	43,092	90.9	126,335	82.3
40-44	47,401	72.9	48,465	81.3	27,037	98.6	128,106	81.2
45-49	52,513	68.6	54,384	95.1	16,420	99.2	128,534	82.3
50-54	64,089	80.2	44,826	100.5	10,941	142.8	124,826	91.3
55-59	59,663	76.9	41,079	106.6	7,770	119.8	111,352	87.8
60-64	53,917	95.2	21,787	112.9	2,017	65.8	79,967	98.1
65–69	26,933	83.5	9,168	111.1	868	66.4	37,953	88.4
70 and over	13,111	116.7	3,367	136.9	911	161.7	17,655	121.3
Total	\$381,370	79.1%	\$299,694	91.9%	\$265,600	92.0%	\$979,786	86.3%

Medical, Paramedical, Nonmedical 1986–87 Experience by Policy Year Male and Female Lives Combined Issues of 1972–86 Studied Between 1986 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Actual Deaths in \$1,000 Units)

	Med	lical	Param	edical	Nonm	edical	Comt	oined
	Actual	Mortality	Actual	Mortality	Actual	Mortality	Actual	Mortality
Policy Year	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio
1	\$ 17,187	54.4%	\$ 31,233	78.7%	\$ 37,253	76.0%	\$ 91,977	71.5%
2	28,429	83.4	39,756	98.3	38,726	97.7	116,649	92.8
3	35,831	91.6	34,914	82.9	36,079	90.3	117,061	88.8
4	38,919	76.2	42,744	90.0	41,752	92.7	124,907	85.3
5	28,277	70.8	31,396	91.1	26,376	91.5	86,542	83.3
6	24,395	75.7	23,959	9 0.9	15,384	95.4	65,382	86.9
7	25,224	86.6	20,956	99.7	8,614	92.6	55,410	92.5
8	21,530	82.2	18,266	110.4	8,979	104.9	49,032	94.8
9	20,370	83.7	13,478	99.2	8,297	103.2	42,484	91.9
10	21,745	82.0	12,749	97.9	7,254	97.6	41,776	88.4
11	19,552	70.3	10,262	95.0	7,253	101.7	37,225	80.7
12	25,604	93.9	9,156	106.3	7,250	103.8	42,142	97.2
13	22,057	75.7	5,704	91.2	7,013	95.7	35,878	82.9
14	25,713	83.8	3,384	84.1	7,758	102.0	37,034	86.3
15	26,537	80.7	1,738	94.8	7,613	98.4	36,286	84.6
Total	\$381,370	79.1%	\$299,694	91.9%	\$265,600	92.0%	\$979,786	86.3%

The mortality ratio for medical, paramedical and nonmedical combined based on the 1975–80 Basic Tables is 86.3 percent. The mortality ratios for the subdivided experience are 79.1 percent for medical, 91.9 percent for paramedical and 92.0 percent for nonmedical. These aggregate ratios do not present an accurate comparison of these three sets of data because of the different age distributions.

By Issue Age (Tables 1 and 3)

The pattern of mortality ratios by issue age shows virtually no improvement in mortality from the 1975–80 experience (that is, the experience underlying the 1975–80 Basic Tables) at issue ages 15–24 and 60–64 (a 21 percent deterioration at issue ages 70 and over), with the most substantial improvement at issue ages 30–49.

The bulk of the exposures are nonmedical through issue age 29, and the nonmedical experience is generally more favorable than medical and paramedical at these ages—presumably because much of the medical and paramedical issues were within nonmedical amount limits but required examinations because of medical history. The data for issue ages 30–39 include a substantial proportion of medical, paramedical and nonmedical, and not unexpectedly the mortality ratios are lowest for medical, almost as low as for paramedical, but higher for nonmedical, particularly at issue ages 35–39.

At issue ages 40–59, the bulk of the experience is medical and paramedical. The medical experience has relatively low mortality ratios, and the mortality ratios for paramedical increase with age. The amount of nonmedical data decreases with age and the mortality ratios increase with age.

At issue ages 60 and over, the medical experience continues to show relatively low mortality ratios (except at issue ages 70 and over), and the paramedical mortality experience produces high mortality ratios. The nonmedical data are very limited.

By Policy Year (Tables 2 and 4)

The mortality ratios by policy year for medical, paramedical and nonmedical separately are generally lowest in the first six policy years and highest in policy years 7–12. This pattern is particularly pronounced for paramedical and nonmedical and may reflect lapsation antiselection due to replacement of policies issued just prior to the introduction of interest-sensitive products in the early 1980s. Note that the paramedical experience is less mature (that is, there were relatively few paramedical issues before the mid–1970s) and therefore the amount of exposure is relatively small at the longer durations.

By Issue Age and Policy Year (Tables 5 and 6)

The 1986–87 experience is subdivided, separately for medical, paramedical and nonmedical, in Table 5 into six issue age groups, each further subdivided into four policy-year groups. These subdivisions provide an opportunity to examine the separate medical, paramedical and nonmedical data in more detail than that provided by issue age for all policy years combined (Table 3) and by policy year for all issue ages combined (Table 4).

Table 6 shows the ratios of mortality ratios: paramedical to medical, nonmedical to paramedical, and nonmedical to medical. Each of these ratios would be expected to exceed 100 percent because in each case the ratio is that of the less exacting underwriting requirement to the more exacting. This is generally true for the age groups for which the comparisons are not distorted by small amounts of data (for example, medical experience at ages under 30 and nonmedical experience at ages 60 and over).

MEDICAL, PARAMEDICAL, NONMEDICAL 1986-87 EXPERIENCE BY ISSUE AGE AND POLICY YEAR MALE AND FEMALE LIVES COMBINED ISSUES OF 1972-86 STUDIED BETWEEN 1986 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES (ACTUAL DEATHS IN \$1,000 UNITS)

	Policy Y	cars 1-2	Policy Y	'ears 3–5	Policy Y	ears 6–10	Policy Ye	ars 11–15	Policy Ye	ars 1-15
Ages at Issue	Actual Deaths	Mortality Ratio								
1				Med				- Auto	Deatins	Kallo
0–19	\$ 50	24.6%	\$ 270	103.4%	\$ 321	47.1%	\$ 744	118.0%	\$ 1,385	78.0%
20–29	173	17.7	2,970	192.7	2,648	93.9	5,026	106.8	10,818	107.7
30–39	3,681	44.8	12,068	68.7	17,919	85.5	17,872	73.4	51,540	72.5
40-49	9,030	48.5	25,032	65.9	26,661	72.9	39,191	81.1	99,914	70.6
50–59	15,437	74.1	33,513	85.1	35,351	74.3	39,452	79.6	123,752	78.6
60 and over	17,245	102.4	29,174	87.4	30,363	102.1	17,177	85.1	93,960	93.8
All Ages	\$ 45,616	69.4%	\$103,027	79.2%	\$113,264	81.8%	\$119,462	80.8%	\$381,370	79.1%
				Parame	dical					
0–19	\$ 81	54.4%	\$ 44	29.4%	\$ 557	124.8%	\$ 163	102.2%	\$ 845	93.4%
20–29	1,387	50.6	1,170	44.1	3,776	77.1	1,871	85.5	8,204	65.8
30–39	17,712	93.6	18,711	68.7	24,007	85.8	7,140	81.7	67,570	81.5
40–49	25,949	86.5	35,613	77.5	29,266	99.2	12,020	105.8	102,848	88.0
50–59	17,780	87.0	36,257	108.9	24,383	112.6	7,485	96.5	85,906	103.3
60 and over	8,079	102.3	17,258	116.7	7,419	123.3	1,566	118.7	34,322	114.4
All Ages	\$ 70,989	88.6%	\$109,054	87.9%	\$ 89,409	98.8%	\$ 30,243	95.9%	\$299,694	91.9%

TABLE 5-Continued

	Policy Y	ears 1-2	Policy Y	ears 3–5	Policy Y	ears 610	Policy Ye	ars 11-15	Policy Ye	ars 1–15
Ages at Issue	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio
	L/			Nonme	dical					
0-19 20-29 30-39 40-49 50-59 60 and over	\$ 5,893 21,401 27,978 12,519 6,970 1,217 \$ 75,979	67.3% 78.4 82.0 95.9 173.3 87.5 85.7%	\$ 7,979 24,210 39,458 21,410 9,074 2,076 \$104,207	92.8% 94.7 83.3 97.1 120.5 75.9 91.5%	\$ 8,022 17,637 14,477 6,052 1,892 448 \$ 48,528	88.3% 106.0 91.9 108.6 107.9 68.1 98.1%	\$ 7,444 14,174 10,963 3,476 776 55 \$ 36,886	100.9% 100.7 99.4 105.5 91.9 35.8 100.3%	\$ 29,338 77,422 92,876 43,457 18,711 3,796 \$265,600	86.8% 92.6 85.8 98.8 132.3 76.9 92.0%
8				Сотр	ined					
0-19 20-29 30-39 40-49 50-59 60 and over	\$ 6,276 25,110 52,436 52,090 44,210 28,503	66.3% 75.9 79.8 77.2 88.3 100.1	\$ 8,393 29,209 73,023 85,556 82,339 49,990	92.1% 95.1 76.4 77.3 98.4 95.3	\$ 8,900 24,167 58,033 62,999 61,755 38,230	87.1% 98.2 88.3 87.3 86.8 105.0	\$ 8,351 21,145 36,350 55,995 47,875 18,851	102.2% 99.8 80.7 87.7 81.6 87.0	\$ 31,920 99,631 219,843 256,640 236,179 135,574	86.3% 90.9 80.8 81.7 89.6 97.5
All Ages	\$208,626	82.0%	\$328,510	86.0%	\$254,084	90.6%	\$188,566	86.3%	\$979,786	86.3%

SUMMARY OF MEDICAL, PARAMEDICAL, NONMEDICAL 1986-87 MORTALITY RATIOS MALE AND FEMALE LIVES COMBINED ISSUES OF 1972-86 STUDIED BETWEEN 1986 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES

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	Po	licy Years 1	-2	Po	licy Years 3	-5	Po	licy Years 6	-10	Pol	icy Years 11	-15	Po	Policy Years 1-15	
				_	_		М	lortality Rati	05						
Ages at Issue	Med	Para	Non	Med	Para	Non	Med	Para	Non	Med	Para	Non	Med	Para	Non
0–19	24.6%	54.4%	67.3%	103.4%	29.4%	92.8%	47.1%	124.8%	88.3%	118.0%	102.2%	100.9%	78.0%	93.4%	86.8%
20–29	17.7	50.6	78.4	192.7	44.1	94.7	93.9	77.1	106.0	106.8	85.5	100.7	107.7	65.8	92.6
30–39	44.8	93.6	82.0	68.7	68.7	83.3	85.5	85.8	91.9	73.4	81.7	99.4	72.5	81.5	85.8
40-49	48.5	86.5	95.9	65.9	77.5	97.1	72.9	99.2	108.6	81.1	105.8	105.5	70.6	88.0	98.8
50–59	74.1	87.0	173.3	85.1	108.9	120.5	74.3	112.6	107.9	79.6	96.5	91.9	78.6	103.3	132.3
60 and over	102.4	102.3	87.5	87.4	116.7	75.9	102.1	123.3	68.1	85.1	118.7	35.8	93.8	114.4	76.9
All Ages	69.4%	88.6%	85.7%	79.2%	87.9%	91.5%	81.8%	98.8%	98.1%	80.8%	95.9%	100.3%	79.1%	91.9%	92.0%
							Ratio	of Mortality	Ratios						
	Para	Non	Non	Para	Non	Non	Para	Non	Non	Para	Non	Non	Para	Non	Non
	to	to	to	to	to	to	to	to	to	to	to	to	to	to	to
	Med	Para	Med	Med	Para	Med	Med	Para	Med	Med	Para	Med	Med	Para	Med
0–19	2.21	1.24	2.74	0.28	3.16	0.90	2.65	0.71	1.88	0.87	0.99	0.85	1.20	0.93	1.11
20–29	2.86	1.55	4.43	0.23	2.14	0.49	0.82	1.37	1.13	0.80	1.18	0.94	0.61	1.41	0.86
30-39	2.09	0.88	1.83	1.00	1.21	1.21	1.00	1.07	1.07	1.11	1.22	1.35	1.12	1.05	1.18
40-49	1.78	1.11	1.98	1.18	1.25	1.47	1.36	1.10	1.49	1.30	1.00	1.30	1.25	1.12	1.40
50-59	1.17	1.99	2.34	1.28	1.11	1.42	1.52	0.96	1.45	1.21	0.95	1.15	1.31	1.28	1.68
60 and over	1.00	0.85	0.85	1.34	0.65	0.87	1.21	0.55	0.67	1.39	0.30	0.42	1.22	0.67	0.82
All Ages	1.28	0.97	1.23	1.11	1.04	1.16	1.21	0.99	1.20	1.19	1.05	1.24	1.16	1.00	1.16

Key: Med = medical

Para = paramedical

Non = nonmedical.

II. 1982-87 SELECT EXPERIENCE (MALES AND FEMALES SEPARATELY)

The experience between 1982 and 1987 anniversaries during the first 15 policy years is presented in Tables 7–15 in the same format as that presented for the 1986–87 experience in Tables 1–6 except that data for males and females are presented separately.

The mortality ratio for 1982–87 medical, paramedical and nonmedical experience combined (Table 7) is 90.1 percent (compared to 86.3 percent for the 1986–87 experience). The mortality ratio for males is 89.3 percent and that for females is 95.0 percent. These mortality ratios are based on expected deaths derived from the separate male and female 1975–80 Basic Tables as are all mortality ratios in this report.

By Issue Age (Tables 7 and 9)

The mortality ratios by issue age (Tables 7 and 9) show a pattern for both males and females that is somewhat similar to the 1986–87 experience (Tables 1 and 3): relatively high ratios at issue ages 15–24 and relatively low ratios at ages 25–39. However, the mortality ratios for females are much more than 100 percent at issue ages 55 and over, which is a rather unexpected result. These patterns are consistent throughout the experience when sub-divided into medical, paramedical and nonmedical.

By Policy Year (Tables 8 and 10)

The mortality ratios by policy year (Tables 8 and 10) are highest in policy years 3-10 as compared to policy years 7-9 in the 1986–87 experience (Tables 2 and 4), again reflecting possible lapsation antiselection produced by the heavy replacement activities in recent years. The same pattern is less apparent for females than for males, although the relatively favorable mortality in policy years 1-2 is also apparent for females. This pattern applies primarily to the medical experience. The highest paramedical mortality is for policy years 5-12, and the highest nonmedical mortality is for policy years 6 and over.

Male and Female 1982–87 Experience by Issue Age Medical, Paramedical, Nonmedical Combined Issues of 1972–86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

		Male			Female			Combined	
		Actual	Mortality	I	Actual	Mortality		Actual	Mortality
Ages at Issue	Exposure	Deaths	Ratio	Exposure	Deaths	Ratio	Exposure	Deaths	Ratio
0–9	\$ 88,692	\$ 30,713	76.9%	\$ 70,633	\$ 13,854	68.0%	\$ 159,325	\$ 44,567	73.9%
10–14	30,754	22,810	89.3	21,156	7,040	89.5	51,910	29,850	89.4
15–19	75,698	78,011	93.1	41,751	17,094	95.5	117,449	95,105	93.5
20–24	211,219	168,174	98.6	94,747	34,343	88.3	305,967	202,517	96.7
25–29	392,543	276,532	86.9	145,745	54,076	79.3	538,289	330,607	85.6
30–34	491,727	404,986	83.4	151,849	74,009	75.4	643,579	478,995	82.0
35–39	452,839	539,556	86.2	113,629	83,755	81.0	566,472	623,311	85.5
40-44	314,379	578,548	88.2	67,028	89,325	89.5	381,410	667,873	88.4
45-49	201,483	616,273	90.9	41,039	87,522	97.4	242,527	703,796	91.6
50–54	131,374	565,350	95.2	27,051	80,834	102.4	158,427	646,184	96.1
55–59	77,586	457,913	88.5	17,334	80,115	122.9	94,922	538,028	92.3
6064	33,174	276,084	93.1	9,201	57,789	122.6	42,376	333,874	97.2
65-69	9,822	121,748	81.3	3,750	33,659	134.9	13,573	155,407	88.9
70 and over	2,193	46,727	109.7	1,231	21,212	168.3	3,424	67,939	123.0
Total	\$2,513,484	\$4,183,426	89.3%	\$806,143	\$734,628	95.0%	\$3,319,651	\$4,918,053	90.1%

Male and Female 1982-87 Experience by Policy Year Medical, Paramedical, Nonmedical Combined Issues of 1972-86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975-80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

· · · · · · · · · · · · · · · · · · ·		Male			Female			Combined	
		Actual	Mortality		Actual	Mortality		Actual	Mortality
Policy Year	Exposure	Deaths	Ratio	Exposure	Deaths	Ratio	Exposure	Deaths	Ratio
1	\$ 561,550	\$ 449,916	81.5%	\$198,788	\$ 81,237	77.9%	\$ 760,359	\$ 531,153	80.9%
2	447,151	508,706	89.4	149,881	92,676	93.9	597,036	601,382	90.1
3	338,754	496,583	91.0	111,254	90,092	100.6	450,008	586,675	92.4
4	251,192	428,365	92.9	81,978	75,700	97.1	333,169	504,065	93.5
5	178,270	334,461	93.1	57,475	61,558	99.0	235,745	396,019	94.0
6	135,762	266,904	91.4	42,989	49,580	96.2	178,751	316,484	92.1
7	109,304	236,495	92.7	33,850	42,484	95.1	143,153	278,978	93.0
8	91,234	217,514	94.8	27,757	36,292	90.5	118,991	253,806	94.1
9	78,802	193,410	90.2	23,217	38,616	106.3	102,019	232,026	92.6
10	70,365	187,376	89.8	19,793	34,918	103.2	90,158	222,293	91.7
11	61,072	176,636	87.5	16,277	30,506	97.5	77,349	207,143	88.8
12	54,503	173,947	87.7	13,566	25,518	90.2	68,069	199,465	88.0
13	49,377	168,351	85.1	11,439	26,083	100.2	60,816	194,434	86.9
14	44,994	172,108	86.5	9,637	25,090	100.5	54,631	197,198	88.0
15	41,153	172,654	86.1	8,244	24,279	102.8	49,397	196,933	87.9
Total	\$2,513,484	\$4,183,426	89.3%	\$806,143	\$734,628	95.0%	\$3,319,651	\$4,918,053	90.1%

MALE AND FEMALE 1982–87 EXPERIENCE BY ISSUE AGE MEDICAL, PARAMEDICAL AND NONMEDICAL SEPARATELY ISSUES OF 1972–86 STUDIED BETWEEN 1982 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975–80 BASIC TABLES (ACTUAL DEATHS IN \$1,000 UNITS)

	Medi	cal	Paramed	ical	Nonmec	lical	All Issu	ies
Ages at Issue	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio
$\begin{array}{c} 0-9 \\ 10-14 \\ 15-19 \\ 20-24 \\ 25-29 \\ 30-34 \\ 35-39 \\ 40-44 \\ 45-49 \\ 50-54 \\ 55-59 \\ 60-64 \\ 65-69 \\ 70 \\ and \\ over \\ \end{array}$	\$ 1,579 2,039 4,611 16,681 53,727 130,716 246,026 319,817 381,387 383,117 316,699 214,429 99,328 38,972	62.4% 80.8 91.7 99.5 91.8 82.1 85.9 83.9 87.1 90.0 83.1 90.3 78.7 106.6	\$ 385 427 2,819 13,915 44,202 109,493 160,845 180,124 188,982 151,494 120,598 54,742 19,221 6,188	98.1% 60.4 87.7 96.6 80.0 79.1 77.4 89.1 98.0 104.9 103.4 112.3 99.6 129.9	\$ 28,699 20,344 70,329 137,062 176,126 162,794 127,977 73,511 41,415 26,439 18,286 4,868 2,603 1,414	77.7% 91.4 93.4 98.9 87.1 88.1 100.9 108.4 97.6 134.8 113.2 60.5 77.4 131.9	\$ 30,713 22,810 78,011 168,174 276,532 404,986 539,556 578,548 616,273 565,350 457,913 276,084 121,748 46,727	76.9% 89.3 93.1 98.6 86.9 83.4 86.2 88.2 90.9 95.2 88.5 93.1 81.3 109.7
Total	\$2,209,129	86.4%	\$1,053,434	91.7%	\$ 891,867	94.3%	\$4,183,426	89.3%

	Medi	cal	Paramed	lical	Nonme	dical	All iss	All issues	
Ages at Issue	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	
				Female					
$\begin{array}{c} 0 -9 & \dots \\ 10 - 14 & \dots \\ 15 - 19 & \dots \\ 20 - 24 & \dots \\ 25 - 29 & \dots \\ 30 - 34 & \dots \\ 35 - 39 & \dots \\ 40 - 44 & \dots \\ 45 - 49 & \dots \\ 55 - 59 & \dots \\ 55 - 59 & \dots \\ 55 - 59 & \dots \\ 55 - 69 & \dots \\ 56 - 69 & \dots \\ 70 & and over & \dots \end{array}$	\$ 402 730 300 1,855 4,633 12,349 19,434 33,562 41,251 41,761 45,391 40,193 25,184 16,449	42.9% 129.4 45.4 132.0 102.5 94.6 83.8 100.1 97.0 94.3 116.2 122.0 131.1 162.5	\$ 30 45 485 1,670 5,925 13,183 24,031 27,789 32,243 30,512 27,689 16,087 7,572 3,874	17.3% 23.8 103.3 108.1 96.7 68.6 78.7 80.0 95.1 106.8 129.1 127.2 143.7 179.7	\$ 13,372 6,264 16,310 30,740 43,402 48,076 39,525 27,867 13,302 7,891 6,525 1,309 516 776	69.6% 88.3 97.5 86.0 76.1 73.8 81.0 91.0 105.4 144.2 153.4 104.0 156.0 297.9	\$ 13,854 7,040 17,094 34,343 54,076 74,009 83,755 89,325 87,522 80,834 80,115 57,789 33,659 21,212	68.0% 89.5 95.5 88.3 79.3 75.4 81.0 89.5 97.4 102.4 122.9 122.6 134.9 168.3	
Total	\$ 283,494	106.6%	\$ 191,136	97.1%	\$ 255,872	84.0%	\$ 734,628	95.0%	

TABLE 9-Continued

	Medi	cal	Paramec	lical	Nonme	dical	All Iss	ics	
Ages at Issue	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	
Combined									
$\begin{array}{c} \hline 0-9 & \dots \\ 10-14 & \dots \\ 15-19 & \dots \\ 20-24 & \dots \\ 25-29 & \dots \\ 30-34 & \dots \\ 35-39 & \dots \\ 40-44 & \dots \\ 45-49 & \dots \\ 50-54 & \dots \\ 55-59 & \dots \\ 55-59 & \dots \\ 65-69 & \dots \\ 70 \text{ and over } \end{array}$	\$ 1,981 2,769 4,911 18,536 58,360 143,066 265,461 353,379 422,637 422,637 424,878 362,090 254,622 124,512 55,421	57.1% 89.7 86.3 102.0 92.5 83.1 85.7 85.2 88.0 90.4 86.2 94.2 85.6 118.7	\$ 415 472 3,304 15,584 50,128 122,676 184,876 207,913 221,225 182,006 148,287 70,829 26,793 10,062	73.3% 52.7 89.7 97.7 81.7 77.8 77.6 87.8 97.6 105.2 107.4 115.4 109.1 145.5	\$ 42,070 26,608 86,639 167,802 219,528 210,870 167,502 101,378 54,716 34,330 24,811 6,176 3,119 2,190	74.9% 90.7 94.1 96.2 84.7 84.4 95.4 103.0 99.4 136.9 121.5 66.4 84.5 164.4	\$ 44,567 29,850 95,105 202,517 330,607 478,995 623,311 667,873 703,796 646,184 538,028 333,874 155,407 67,939	73.9% 89.4 93.5 96.7 85.6 82.0 85.5 88.4 91.6 96.1 92.3 97.2 88.9 123.0	
Total	\$2,492,623	88.3%	\$1,244,570	92.5%	\$1,147,739	91.8%	\$4,918,053	90.1%	

TABLE 9-Continued

Male and Female 1982–87 Experience by Policy Year Medical, Paramedical and Nonmedical Separately Issues of 1972–86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Actual Deaths in \$1,000 Units)

	Medic	cal	Paramed	lical	Nonme	dical	All Issu	es
Γ	Actual	Mortality	Actual	Mortality	Actual	Mortality	Actual	Mortality
Policy Year	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio
				Male				
1	\$ 153,086	76.9%	\$ 138,166	83.1%	\$ 153,126	84.8%	\$ 449,916	81.5%
2	194,353	83.5	166,220	94.5	139,807	92.8	508,706	89.4
3	217,685	91.8	151,504	87.8	118,690	93.7	496,583	91.0
4	202,795	94.3	132,145	89.7	92,009	95.9	428,365	92.9
5	166,183	91.5	107,824	95.0	59,960	94.4	334,461	93.1
6	135,928	86.4	83,521	93.6	45,925	102.2	266,904	91.4
7	131,433	89.7	69,364	96.1	35,081	97.2	236,495	92.7
8	125,506	91.0	58,664	100.3	33,087	101.0	217,514	94.8
9	117,610	86.6	45,048	95.3	30,448	98.5	193,410	90.2
10	121,854	87.3	36,269	94.2	29,225	96.2	187,376	89.8
11	117,548	81.9	27,458	97.9	31,472	104.7	176,636	87.5
12	124,217	83.6	18,823	97.9	30,886	102.4	173,947	87.7
13	126,019	81.4	10,527	88.3	30,700	100.9	168,351	85.1
14	136,007	84.2	5,771	94.4	30,204	97.9	172,108	86.5
15	138,904	83.6	2,130	89.1	31,248	99.1	172,654	86.1
Total	\$2,209,129	86.4%	\$1,053,434	91.7%	\$ 891,867	94.3%	\$4,183,426	89.3%

	Medi	cal	Paramed	lical	Nonmed	lical	All Issu	ics					
	Actual	Mortality	Actual	Mortality	Actual	Mortality	Actual	Mortality					
Policy Year	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio	Deaths	Ratio					
	Female												
1	\$ 16,084	86.3%	\$ 21,634	83.3%	\$ 42,755	73.7%	\$ 81,237	77.9%					
2	28,721	132.6	24,588	89.3	37,954	79.8	92,676	93.9					
3	28,028	125.2	27,165	103.7	33,365	84.5	90,092	100.6					
4	22,877	104.3	24,398	101.4	28,350	89.7	75,700	97.1					
5	21,360	108.8	20,867	102.5	19,331	87.5	61,558	99.0					
6	16,715	92.3	18,695	107.5	14,056	87.9	49,580	96.2					
7	16,663	97.3	15,049	103.9	10,772	82.9	42,484	95.1					
8	15,221	92.7	11,030	92.4	10,042	85.6	36,292	90.5					
9	18,878	118.5	9,423	98.2	10,278	95.3	38,616	106.3					
10	18,939	118.5	6,983	91.8	8,995	87.9	34,918	103.2					
11	16,712	104.3	5,107	96.2	8,688	87.3	30,506	97.5					
12	14,131	90.7	3,011	89.4	8,264	88.8	25,518	90.2					
13	15,966	103.7	1,843 -	99.1	8,274	94.6	26,083	100.2					
14	16,519	105.0	977	107.4	7,542	90.9	25,090	100.5					
15	16,680	107.7	366	115.6	7,206	92.6	24,279	102.8					
Total	\$ 283,494	106.6%	\$ 191,136	97.1%	\$ 255,872	84.0%	\$ 734,628	95.0%					

TABLE 10-Continued

	Medi	cal	Paramed	ical	Nonme	dical	All Issu	ics
Policy Year	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio
				Combined	J		A	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	\$ 169,169 223,074 245,714 225,672 187,543 152,643 148,096 140,727 136,489 140,793 134,260 138,348 141,985	77.7% 87.7 94.6 95.2 93.1 87.0 90.5 91.2 89.9 90.5 84.2 84.3 83.4 83.4	\$ 159,799 190,808 178,669 156,543 128,691 102,216 84,413 69,694 54,472 43,252 32,565 21,835 12,369 6,748	83.2% 93.8 89.9 91.4 96.2 95.9 97.4 99.0 95.8 93.8 97.6 96.6 89.7	\$ 195,881 177,761 152,055 120,359 79,291 59,981 45,853 43,128 40,727 38,221 40,160 39,150 38,974 37,766	82.1% 89.7 91.5 94.4 92.6 98.4 93.4 97.0 97.6 94.1 100.3 99.2 99.5 96.4	\$ 531,153 601,382 586,675 504,065 396,019 316,484 278,978 253,806 232,026 222,293 207,143 199,465 194,434 197,198	80.9% 90.1 92.4 93.5 94.0 92.1 93.0 94.1 92.6 91.7 88.8 88.0 86.9 88.0
14	152,526 155,585	86.1 85.7	6,748 2,496	96.1 92.2	37,746 38,454	90.4 97.8	197,198	87.9
Total	\$2,492,623	88.3%	\$1,244,570	92.5%	\$1,147,739	91.8%	\$4,918,053	90.1%

TABLE 10-Continued

24 INDIVIDUAL LIFE EXPERIENCE COMMITTEE

Comparison of Medical, Paramedical and Nonmedical Experience

In the 1982–87 experience, the mortality ratios (using expected deaths based on the 1975–80 Basic Tables) of medical, paramedical and nonmedical separately, subdivided by males and females as compared to the combined mortality ratios in the 1986–87 experience, are summarized as follows:

		198287		1986-87
	Males	Females	Combined	Combined
Medical Paramedical Nonmedical	86.4% 91.7 94.3	106.6% 97.1 84.0	88.3% 92.5 91.8	79.1% 91.9 92.0
All	89.3%	95.0%	90.1%	86.3%

These mortality ratios suggest the following observations:

- 1. The more favorable medical mortality ratio for the 1986–87 experience (79.1 percent) relative to the 1982–87 experience (88.3 percent) may be due to the increasingly greater proportion of medicals on large policies for which underwriting investigations are more extensive.
- 2. The more favorable 1982–87 nonmedical ratio for females (84.0 percent) relative to paramedical (97.1 percent) and medical (106.6 percent) suggests that examinations, because they largely identify cardiovascular risk profile characteristics (that is, build, blood pressure, pulse), may be of relatively less value in underwriting females at the older ages, where most of the relatively unfavorable paramedical and medical experience occurs.
- 3. The higher 1982-87 mortality ratio for females (95.0 percent) relative to males (89.3 percent) indicates less improvement for females since the 1975-80 observation period for the 1975-80 Basic Tables.

By Issue Age and Policy Year (Tables 11–15)

Tables 11-14 subdivide the 1982-87 experience into the same six issueage groups and the same four policy-year groups as in Table 5. This provides an opportunity to examine the experience by issue age-policy year cells.

MALE AND FEMALE MEDICAL 1982-87 EXPERIENCE BY ISSUE AGE AND POLICY YEAR ISSUES OF 1972-86 STUDIED BETWEEN 1982 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES (ACTUAL DEATHS IN \$1,000 UNITS)

	Policy Y	ears 1-2	Policy Y	'ears 3-5	Policy Y	cars 6-10	Policy Ye	ars 11-15	Policy Ye	ars 1–15
Ages at issue	Actual Deaths	Mortality Ratio								
Ages at issue	Deaths	Katio	Deatins		1	Kano	Deatilis	Katio	Deauis	Katio
				Ma		·		·		
0–19	\$ 1,102	97.5%	\$ 1,320	68.2%	\$ 2,706	76.6%	\$ 3,101	88.9%	\$ 8,229	81.6%
20–29	8,182	83.1	12,831	100.6	22,373	100.5	27,022	88.7	70,408	93.5
30–39	59,023	81.8	100,572	96.2	101,284	81.6	115,864	79.9	376,743	84.5
40-49	99,165	73.5	171,900	87.9	191,388	90.9	238,751	85.8	701,204	85.6
50–59	109,836	81.4	190,747	99.0	208,010	86.5	191,223	80.1	699,816	86.7
60 and over	70,131	89.1	109,294	86.3	106,570	91.6	66,734	85.0	352,729	88.1
All Ages	\$347,438	80.5%	\$586,664	92.5%	\$632,331	88.2%	\$642,695	83.0%	\$2,209,129	86.4%
Female										
0-19	\$ 32	9.1%	\$ 512	97.7%	\$ 547	75.2%	\$ 342	61.1%	\$ 1,433	66.2%
20–29	1,089	120.9	1,589	119.3	2,436	128.8	1,374	76.3	6,488	109.5
30–39	4,140	73.1	10,207	116.0	9,326	78.1	8,110	82.4	31,784	87.7
40-49	12,047	118.0	16,853	103.5	19,121	83.1	26,792	100.8	74,813	98.4
50–59	15,348	140.6	17,935	95.7	27,403	97.8	26,466	103.1	87,152	104.6
60 and over	12,150	99.1	25,169	137.7	27,583	153.3	16,924	122.9	81,826	131.3
All Ages	\$ 44,805	111.2%	\$ 72,265	113.0%	\$ 86,416	103.4%	\$ 80,008	102.3%	\$ 283,494	106.6%
				Comb	ined					
0–19	\$ 1,134	76.5%	\$ 1,832	74.5%	\$ 3,253	76.4%	\$ 3,442	85.1%	\$ 9,661	78.9%
20–29	9,270	86.3	14,420	102.4	24,809	102.7	28,397	88.0	76,896	94.7
30–39	63,162	81.1	110,779	97.7	110,610	81.3	123,974	80.1	408,526	84.8
40-49	111,212	76.7	188,753	89.1	210,509	90.2	265,542	87.1	776,016	86.7
50-59	125,183	85.9	208,682	98.7	235,414	87.7	217,689	82.3	786,968	88.4
60 and over	82,281	90.4	134,463	92.8	134,152	99.9	83,658	90.7	434,555	94.0
All Ages	\$392,243	83.1%	\$658,928	94.4%	\$718,748	89.8%	\$722,703	84.8%	\$2,492,623	88.3%

MALE AND FEMALE PARAMEDICAL 1982–87 EXPERIENCE BY ISSUE AGE AND POLICY YEAR ISSUES OF 1972–86 STUDIED BETWEEN 1982 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975–80 BASIC TABLES (ACTUAL DEATHS IN \$1,000 UNITS)

	Policy Y	ears 1-2	Policy Y	ears 3-5	Policy Y	ears 6–10	Policy Ye	ars 11-15	Policy Ye	ars 1-15
Ages at Issue	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actuai Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio
				Ma	le					
0-19 20-29 30-39 40-49 50-59	\$531 12,434 73,394 108,900 80,236	84.0% 73.2 77.4 91.2 94.7	\$ 1,433 19,203 97,745 133,352 105,665	101.3% 85.8 75.5 88.3 109.1	\$ 1,393 21,739 82,006 101,193 71,554	72.1% 88.0 80.9 101.0 110.8	\$ 274 4,741 17,193 25,661 14,638	81.5% 85.3 83.9 106.0 97.4	\$ 3,631 58,117 270,338 369,106 272,092	84.2% 83.4 78.1 93.5 104.2
60 and over	28,891 \$304,386	<u>113.2</u> 89.0%	34,075 \$391,473	105.7 90.3%	14,982 \$292,867	115.8 95.8%	2,202	106.7 95.6%	80,150 \$1,053,434	<u>110.1</u> 91.7%
		-		Fem	ale	L		·	4	
0-19 20-29 30-39 40-49 50-59 60 and over	\$0 2,605 9,747 11,405 14,114 8,351	0.0% 140.4 75.5 60.4 109.3 123.9	\$ 425 1,786 12,602 23,200 22,037 12,381	152.1% 65.1 69.0 97.2 126.8 152.8	\$ 95 2,849 13,178 20,717 18,435 5,906	29.8% 108.6 81.5 98.0 112.8 132.7	\$ 40 356 1,688 4,710 3,615 895	80.4% 79.6 70.1 99.9 107.2 116.1	\$ 560 7,595 37,214 60,032 58,201 27,533	67.3% 99.0 74.8 87.5 116.4 137.2
All Ages	\$ 46,221	86.4%	\$ 72,431	102.5%	\$ 61,180	100.3%	\$ 11,303	96.1%	\$ 191,136	97.1%
				Comb	ined	,		····	 	
0-19 20-29 30-39 40-49 50-59 60 and over	\$ 531 15,039 83,141 120,305 94,349 37,242	65.1% 79.8 77.2 87.0 96.7 115.4	\$ 1,858 20,988 110,347 156,552 127,702 46,456	109.7% 83.5 74.7 89.5 111.8 115.1	\$ 1,488 24,588 95,184 121,910 89,989 20,889	66.1% 90.0 81.0 100.5 111.2 120.1	\$ 314 5,097 18,881 30,371 18,252 3,097	81.3% 84.8 82.4 105.0 99.2 109.3	\$ 4,191 65,712 307,553 429,138 330,293 107,684	81.4% 85.0 77.7 92.6 106.2 116.0
All Ages	\$350,607	88.6%	\$463,903	92.0%	\$354,047	96.5%	\$ 76,012	95.7%	\$1,244,570	92.5%

MALE AND FEMALE NONMEDICAL 1982-87 EXPERIENCE BY ISSUE AGE AND POLICY YEAR ISSUES OF 1972-86 STUDIED BETWEEN 1982 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES (ACTUAL DEATHS IN \$1,000 UNITS)

	Policy Y	cars 1-2	Policy Y	ears 3-5	Policy Y	ears 6-10	Policy Ye	ars 11-15	Policy Years 1-15		
Ages at Issue	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	
			•	Ma	le			·····			
0–19	\$ 24,830	78.0%	\$ 27,822	85.4%	\$ 35,978	90.1%	\$ 30,743	101.8%	\$ 119,372	88.7%	
20–29	92,498	80.0	83,420	94.4	73,009	101.5	64,260	99.1	313,188	91.9	
30–39	108,568	89.8	93,199	90.9	45,356	101.8	43,649	100.2	290,772	93.3	
40-49	46,305	103.6	43,444	101.3	13,697	115.1	11,480	106.4	114,926	104.2	
50–59	16,615	123.0	19,540	140.1	4,628	89.3	3,943	125.6	44,726	125.0	
60 and over	4,117	88.6	3,233	56.3	1,099	69.6	434	85.9	8,884	71.2	
All Ages	\$292,933	88.4%	\$270,658	94.6%	\$173,766	99.2%	\$154,509	101.0%	\$ 891,867	94.3%	
Female											
0-19	\$ 11,370	82.2%	\$ 8,763	80.6%	\$ 9,685	86.7%	\$ 6,128	85.5%	\$ 35,946	83.5%	
20–29	22,882	75.1	21,404	80.0	17,880	85.0	11,975	82.6	74,141	79.9	
30–39	26,574	66.0	28,999	80.3	18,379	83.6	13,648	87.7	87,600	76.9	
40-49	13,220	83.1	13,341	93.4	7,193	108.4	7,415	115.8	41,168	95.2	
50–59	5,647	132.9	7,625	171.6	816	112.3	328	107.6	\$14,416	148.2	
60 and over	1,017	125.6	914	124.9	190	109.2	480	357.1	2,601	140.6	
All Ages	\$ 80,709	76.5%	\$ 81,046	87.0%	\$ 54,143	87.7%	\$ 39,974	90.7%	\$ 255,872	84.0%	
				Comb	incd						
0–19	\$ 36,199	79.3%	\$ 36,585	84.2%	\$ 45,662	89.4%	\$ 36,871	98.6%	\$ 155,317	87.5%	
20–29	115,380	78.9	104,825	91.0	90,889	97.7	76,235	96.1	387,329	89.3	
30–39	135,141	83.9	122,198	88.2	63,735	95.8	57,297	96.9	378,372	88.9	
40-49	59,525	98.2	56,784	99.3	20,890	112.7	18,896	109.9	156,094	101.7	
50–59	22,262	125.4	27,164	147.7	5,444	92.1	4,271	124.0	59,141	130.0	
60 and over	5,134	94.1	4,147	64.0	1,289	73.5	914	142.8	11,485	80.1	
All Ages	\$373,642	85.5%	\$351,704	92.7%	\$227,909	96.2%	\$194,484	98.7%	\$1,147,739	91.8%	

MALE AND FEMALE 1982-87 EXPERIENCE BY ISSUE AGE AND POLICY YEAR MEDICAL, PARAMEDICAL AND NONMEDICAL COMBINED ISSUES OF 1972-86 STUDIED BETWEEN 1982 AND 1987 ANNIVERSARIES EXPECTED DEATHS BASED ON 1975-80 BASIC TABLES (ACTUAL DEATHS IN \$1,000 UNITS)

	Policy Y	ears 1-2	Policy Y	'ears 35	Policy Y	cars 6-10	Policy Yes	ars 11~15	Policy Ye	ars 1-15	
Ages at Issue	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	
······································				Ма	le						
0–19 20–29 30–39	243,304	78.8% 79.9 83.5	\$ 30,675 116,278 294,030	85.2% 93.5 86.7	\$ 40,076 117,227 230,240	88.3% 98.4 84.9	\$ 34,118 96,045 176,969	100.2% 95.0 84.3	\$ 131,534 444,706 944,542	88.1% 91.0 85.0	
40-49 50-59 60 and over	258,667 210,030 104,802	85.2 88.5 94.5	351,797 318,946 147,683	89.4 104.1 88.9	307,183 284,321 122,651	95.1 91.6 93.7	277,175 209,966 69,423	88.2 81.6 85.6	1,194,822 1,023,263 444,560	89.5 92.1 90.9	
All Ages	\$ 958,622	85.5%	\$1,259,409	92.2%	\$1,101,698	91.8%	\$ 863,696	86.6%	\$4,183,426	89.3%	
Female											
0-19 20-29 30-39 40-49 50-59 60 and over	41,207 36,966	79.2% 79.2 68.9 80.1 124.7 108.3	\$ 9,700 24,814 52,080 53,794 48,097 38,864	82.9% 80.0 81.7 97.7 117.5 142.6	\$ 10,327 23,165 40,919 47,145 46,654 33,679	84.6% 90.5 81.5 92.8 103.5 148.9	\$ 6,510 13,758 23,559 38,943 30,409 18,299	83.7% 82.1 84.5 103.2 103.6 124.7	\$ 37,988 88,419 157,765 176,847 160,949 112,660	82.3% 82.6 78.3 93.2 111.7 133.0	
All Ages	\$ 173,912	85.7%	\$ 227,349	99.0%	\$ 201,889	97.8%	\$ 131,477	98.0%	\$ 734,628	95.0%	
				Comb	ined						
0-19 20-29 30-39 40-49 50-59 60 and over	295,633 245,818	78.9% 79.8 81.0 84.5 92.4 96.6	\$ 40,375 141,092 346,110 405,590 367,043 186,547	84.6% 90.8 85.9 90.4 105.6 96.5	\$ 50,403 140,391 271,159 354,328 330,976 156,330	87.5% 97.0 84.4 94.8 93.1 101.9	\$ 40,627 109,803 200,527 316,118 240,375 87,723	97.2% 93.2 84.3 89.8 83.8 91.6	\$ 169,522 533,125 1,102,307 1,371,669 1,184,212 557,220	86.7% 89.5 83.9 90.0 94.3 97.1	
All Ages	\$1,132,535	85.5%	\$1,486,758	93.2%	\$1,303,588	92.7%	\$ 995,173	87.9%	\$4,918,053	90.1%	

Table 15 shows the ratios of mortality ratios for the 1982–87 experience in the same way as Table 6 for the 1986–87 experience, except that Table 15 shows these ratios of mortality ratios separately for male and female. For males, as expected, the ratios of the less exacting underwriting requirement to the more exacting generally exceed 100 percent as in Table 6, except where the comparisons are distorted by small amounts of data. For females, the results are the opposite of what would be expected; the ratios of mortality ratios are generally less than 100 percent except for issue ages 50 and over (however, the amount of nonmedical data at issue ages 50 and over is quite small), and for issue ages under 20, where the amount of medical and paramedical data is also quite small.

III. SMOKER-NONSMOKER EXPERIENCE

Tables 16–21 present smoker-nonsmoker experience for issues of 1980 through 1986. Tables 16 and 17 show the experience between 1986 and 1987 anniversaries separately for medical, paramedical and nonmedical, but for males and females combined, by issue age and policy year, respectively. Tables 18 and 19 show the experience between 1982 and 1987 anniversaries but are otherwise identical to Tables 16 and 17. Tables 20 and 21 show the 1982–87 experience subdivided by sex, but not by type of underwriting.

For 1986–87 experience combined, the mortality ratio for nonsmokers is 69.2 percent, compared to 146.2 percent for smokers. For medical experience, the respective ratios are 60.8 percent and 141.2 percent; for paramedical, 73.8 percent and 151.0 percent; and for nonmedical, 72.7 percent and 145.5 percent.

By issue age (Tables 16 and 18), the adverse effect of smoking is most apparent at ages 50 and over, where some mortality ratios for smokers are as high as $2\frac{1}{2}$ times those for nonsmokers. By policy year (Tables 17 and 19), the mortality ratios for smokers are generally more than twice those of nonsmokers, except for policy year 1.

Summary of Male and Female 1982–87 Mortality Ratios Medical, Paramedical and Nonmedical Separately Issues of 1972–86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables

	Po	licy Years 1	-2	Po	licy Years 3	-5	Pol	icy Years 6-	-10	Poli	cy Years 11	-15	Pol	licy Years 1	-15
		-					М	ortality Rati	os						
		Para-	Non-		Para-	Non-		Para-	Non-		Para-	Non-		Para-	Non-
Ages at Issue	Medical	medical	medical	Medical	medical	medical	Medical	medical	medical	Medical	medical	medical	Medical	medical	medical
						Ma	le								
0–19	97.5%	84.0%	78.0%	68.2%	101.3%	85.4%	76.6%	72.1%	90.1%	88.9%	81.5%	101.8%	81.6%	84.2%	88.7%
20–29	83.1	73.2	80.0	100.6	85.8	94.4	100.5	88.0	101.5	88.7	85.3	99.1	93.5	83.4	91.9
30–39	81.8	77.4	89.8	96.2	75.5	90.9	81.6	80.9	101.8	79.9	83.9	100.2	84.5	78.1	93.3
40-49	73.5	91.2	103.6	87.9	88.3	101.3	90.9	101.0	115.1	85.8	106.0	106.4	85.6	93.5	104.2
50–59	81.4	94.7	123.0	99.0	109.1	140.1	86.5	110.8	89.3	80.1	97.4	125.6	86.7 88.1	104.2	125.0
60 and over	89.1	113.2	88.6	86.3	105.7	56.3	91.6	115.8	69.6	85.0	106.7	85.9			
All Ages	80.5%	89.0%	88.4%	92.5%	90.3%	94.6%	88.2%	95.8%	99.2%	83.0%	95.6%	101.0%	86.4%	91.7%	94.3%
	Female														
0–19	9.1%	0.0%	82.2%	97.7%	152.1%	80.6%	75.2%	29.8%	86.7%	61.1%	80.4%	85.5%	66.2%	67.3%	83.5%
20–29	120.9	140.4	75.1	119.3	65.1	80.0	128.8	108.6	85.0	76.3	79.6	82.6	109.5	99.0	79.9
30-39	73.1	75.5	66.0	116.0	69.0	80.3	78.1	81.5	83.6	82.4	70.1	87.7	87.7	74.8	76.9
40-49	118.0	60.4	83.1	103.5	97.2	93.4	83.1	98.0	108.4	100.8	99.9	115.8	98.4	87.5	95.2 148.2
50–59	140.6	109.3	132.9	95.7	126.8	171.6	97.8	112.8	112.3	103.1 122.9	107.2	107.6 357.1	104.6 131.3	116.4 137.2	140.6
60 and over	99.1	123.9	125.6	137.7	152.8	124.9	153.3	132.7	109.2						
All Ages	111.2%	86.4%	76.5%	113.0%	102.5%	87.0%	103.4%	100.3%	87.7%	102.3%	96.1%	90.7%	106.6%	97.1%	84.0%
						Comb	ined							•	
0–19	76.5%	65.1%	79.3%	74.5%	109.7%	84.2%	76.4%	66.1%	89.4%	85.1%	81.3%	98.6%	78.9%	81.4%	87.5%
20–29	86.3	79.8	78.9	102.4	83.5	91.0	102.7	90.0	97.7	88.0	84.8	96.1	94.7	85.0	89.3
30–39	81.1	77.2	83.9	97.7	74.7	88.2	81.3	81.0	95.8	80.1	82.4	96.9	84.8	77.7	88.9
40-49	76.7	87.0	98.2	89.1	89.5	99.3	90.2	100.5	112.7	87.1	105.0	109.9	86.7	92.6	101.7
50–59	85.9	96.7	125.4	98.7	111.8	147.7	87.7	111.2	92.1	82.3	99.2	124.0	88.4	106.2	130.0
60 and over	90.4	115.4	94.1	92.8	115.1	64.0	99.9	120.1	73.5	90.7	109.3	142.8	94.0	116.0	80.1
All Ages	83.1%	88.6%	85.5%	94.4%	92.0%	92.7%	89.8%	96.5%	96.2%	84.8%	95.7%	98.7%	88.3%	92.5%	91.8%

	Po	licy Years 1	-2	Po	licy Years 3	-5	Pol	icy Years 6-	-10	Poli	cy Years 11	-15	Pol	icy Years 1-	-15
							Ratio d	of Mortality	Ratios						
	Para	Non	Non	Para	Non	Non	Para	Non	Non	Para	Non	Non	Para	Non	Non
	to	to	to	to	to	to	to	to	to	to	to	to	to	to	to
Ages at Issue	Med	Para	Med	Med	Para	Med	Med	Para	Med	Med	Para	Med	Med	Para	Med
-	Male														
0–19	0.86	0.93	0.80	1.49	0.84	1.25	0.94	1.25	1.18	0.92	1.25	1.14	1.03	1.05	1.09
20–29	0.88	1.09	0.96	0.85	1.10	0.94	0.88	1.15	1.01	0.96	1.16	1.12	0.89	1.10	0.98
30–39	0.95	1.16	1.10	0.79	1.20	0.95	0.99	1.26	1.25	1.05	1.19	1.25	0.92	1.20	1.10
40-49	1.24	1.14	1.41	1.00	1.15	1.15	1.11	1.14	1.27	1.24	1.00	1.24	1.09	1.12	1.22
50-59	1.16	1.30	1.51	1.10	1.28	1.41	1.28	0.81	1.03	1.22	1.29	1.57	1.20	1.20	1.44
60 and over	1.27	0.78	0.99	1.22	0.53	0.65	1.26	0.60	0.76	1.25	0.80	1.01	1.25	0.65	0.81
All Ages	1.11	0.99	1.10	0.98	1.05	1.02	1.09	1.04	1.13	1.15	1.06	1.22	1.06	1.03	1.09
	Female														
0–19	0.00	0.00	9.05	1.56	0.53	0.82	0.40	2.91	1.15	1.31	1.06	1.40	1.02	1.24	1.26
20–29	1.16	0.53	0.62	0.55	1.23	0.67	0.84	0.78	0.66	1.04	1.04	1.08	0.90	0.81	0.73
30–39	1.03	0.87	0.90	0.59	1.16	0.69	1.04	1.02	1.07	0.85	1.25	1.06	0.85	1.03	0.88
40-49	0.51	1.38	0.70	0.94	0.96	0.90	1.18	1.11	1.30	0.99	1.16	1.15	0.89	1.09	0.97
- 50–59	0.78	1.22	0.95	1.32	1.35	1.79	1.15	1.00	1.15	1.04	1.00	1.04	1.11	1.27	1.42
60 and over	1.25	1.01	1.27	1.11	0.82	0.91	0.87	0.82	0.71	0.95	3.07	2.91	1.04	1.02	1.07
All Ages	0.78	0.88	0.69	0.91	0.85	0.77	0.97	0.87	0.85	0.94	0.94	0.89	0.91	0.87	0.79
						Comb	ined								
0–19	0.85	1.22	1.04	1.47	0.77	1.13	0.87	1.35	1.17	0.96	1.21	1.16	1.03	1.07	1.11
20–29	0.92	0.99	0.91	0.82	1.09	0.89	0.88	1.09	0.95	0.96	1.13	1.09	0.90	1.05	0.94
30-39	0.95	1.09	1.03	0.76	1.18	0.90	1.00	1.18	1.18	1.03	1.18	1.21	0.92	1.14	1.05
40-49	1.13	1.13	1.28	1.00	1.11	1.11	1.11	1.12	1.25	1.21	1.05	1.26	1.07	1.10	1.17
50–59	1.13	1.30	1.46	1.13	1.32	1.50	1.27	0.83	1.05	1.20	1.25	1.51	1.20	1.22	1.47
60 and over	1.28	0.82	1.04	1.24	0.56	0.69	1.20	0.61	0.74	1.20	1.31	1.58	1.23	0.69	0.85
All Ages	1.07	0.97	1.03	0.98	1.01	0.98	1.08	1.00	1.07	1.13	1.03	1.16	1.05	0.99	1.04

TABLE 15-Continued

Key: Med = medical Para = paramedical Non = nonmedical.

Smoker-Nonsmoker 1986-87 Experience by Issue Age Separately for Medical, Paramedical and Nonmedical; Males and Females Combined Issues of 1980-86 Studied Between 1986 and 1987 Anniversaries Expected Deaths Based on 1975-80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker
Ages at Issue	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios
				Medical			
0–19 20–29 30–39 40–49 50–59	\$ 201 2,866 18,531 18,250 9,812	\$ 0 2,588 8,271 18,382 21,771	0.0% 136.3 44.7 51.4 59.1	\$ 100 441 2,831 3,033 1,796	\$ 250 555 2,931 6,703 10,257	366.0% 190.3 97.8 107.8 144.2	0.00 1.40 2.19 2.10 2.44
60 and over All Ages	3,179 \$ 52,838	21,058 \$ 72,070	82.7 60.8%	594 \$ 8,794	9,132 \$ 29,828	205.8 141.2%	2.49
			Pa	ramedical			
0-19 20-29 30-39 40-49 50-59 60 and over	\$ 165 6,787 37,755 24,514 8,422 2,030	\$ 125 2,302 23,840 30,593 22,724 13,053	108.6% 52.6 69.8 71.2 77.9 88.7	\$ 46 961 6,483 5,322 2,021 445	\$ 0 559 7,232 12,304 14,210 6,187	0.0% 91.4 117.3 126.4 201.0 192.8	0.00 1.74 1.68 1.77 2.58 2.17
All Ages	\$ 79,673	\$ 92,637	73.8%	\$ 15,278	\$ 40,492	151.0%	2.05

		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker
Ages at Issue	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios
			No	onmedical			
0–19	\$ 10,540	\$ 5,253	89.0%	\$ 2,089	\$ 1,167	101.6%	1.14
20–29	55,647	23,425	72.1	11,603	8,430	123.1	1.71
30–39	57,282	30,918	69.3	13,293	12,734	117.9	1.70
40-49	12,499	15,919	76.3	3,679	9,873	158.9	2.08
50–59	2,286	6,411	85.2	715	7,282	307.6	3.61
60 and over	416	1,230	40.6	82	1,220	202.7	4.99
All Ages	\$138,670	\$ 83,156	72.7%	\$ 31,461	\$ 40,706	145.5%	2.00
			c	ombined			
0–19	\$ 10,906	\$ 5,378	87.6%	\$ 2,235	\$ 1,417	113.4%	1.29
20–29	65,300	28,315	73.0	13,005	9,544	123.2	1.69
30–39	113,568	63,029	64.8	22,607	22,897	114.7	1.77
0-49	55,263	64,894	65.2	12,034	28,880	130.3	2.00
0-59	20,519	50,906	69.2	4,532	31,749	191.8	2.77
0 and over	5,625	35,341	81.8	1,121	16,539	200.5	2.45
All Ages	\$271,181	\$247,863	69.2%	\$ 55,534	\$111,026	146.2%	2.11

TABLE 16-Continued

Smoker-Nonsmoker 1986–87 Experience by Policy Year Separately for Medical, Paramedical and Nonmedical; Males and Females Combined Issues of 1980–86 Studied Between 1986 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

	,		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker
Year of Issue	Policy Year	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios
				Medical				
1986	1	\$ 13,270	\$ 6,790	37.9%	\$ 2,072	\$ 1,606	55.3%	1.46
1985	2	10,260	15,000	81.1	1,494	2,267	84.3	1.04
1984	3	9,151	15,117	70.4	1,437	5,873	172.7	2.45
1983	4	9,226	13,319	53.0	1,404	6,534	162.7	3.07
1982	5	5,960	10,808	60.8	1,171	7,287	203.1	3.34
1981	6	3,329	7,773	66.9	729	3,296	124.2	1.87
1980	7	1,643	3,263	53.2	487	2,965	158.7	2.98
1980–86	1-7	\$ 52,838	\$ 72,070	60.8%	\$ 8,794	\$ 29,828	141.2%	2.32
				Paramedical				
1986	1	\$ 24,567	\$ 17,401	72.6%	\$ 4,397	\$ 4,910	106.5%	1.47
1985	2	17,929	20,287	84.6	3,167	8,521	188.9	2.32
1984	3	13,960	17,620	69.2	2,596	7,301	142.2	2.05
1983	4	10,865	18,190	77.4	2,191	7,757	147.8	1.91
1982	5	7,373	10,268	60.3	1,798	9,209	204.5	3.39
1981	6	3,661	6,701	79.3	816	1,564	75.1	0.95
1980	7	1,319	2,170	69.9	311	1,230	168.4	2.41
1980–86	1–7	\$ 79,673	\$ 92,637	73.8%	\$ 15,278	\$ 40,492	151.0%	2.05

			Nonsmoker			Smoker		Ratio of Smoker/Nonsmoke
Year of Issue	Policy Year	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios
•••••••••••••••••••••••••••••••••••••••				Nonmedical				
1986	1	\$ 43,560	\$ 18,332	68.4%	\$ 9,911	\$ 6,766	106.9%	1.56
1985	2	29,598	17,302	80.1	6,286	9,696	198.4	2.48
1984	3	25,242	16,358	71.3	5,516	7,205	135.7	1.90
1983	4	22,254	16,335	70.0	5,148	8,708	150.2	2.14
1982	5	13,090	11,296	79.6	3,383	6,131	146.6	1.84
1981	6	4,333	3,101	64.3	1,041	2,004	155.2	2.41
1980	7	592	432	60.7	178	196	110.7	1.82
1980–86	1–7	\$138,670	\$ 83,156	72.7%	\$ 31,461	\$ 40,706	145.5%	2.00
		· · · · · · · · · · · · · · · · · · ·		Combined				
1986	1	\$ 81,397	\$ 42,523	61.9%	\$ 16,380	\$ 13,282	95.9%	1.55
1985	2	57,787	52,589	82.1	10,947	20,484	169.5	2.06
1984	3	48,353	49,095	70.3	9,550	20,379	147.2	2.09
1983	4	42,346	47,844	66.5	8,743	22,999	152.7	2.30
1982	Ś	26,423	32,372	66.1	6,352	22,627	184.4	2.79
1981	6	11,323	17,575	70.6	2,586	6,864	113.9	1.61
1980	7	3,553	5,865	58.9	976	4,391	158.2	2.68
1980-86	1–7	\$271,181	\$247,863	69.2%	\$ 55,534	\$111,026	146.2%	2.11

TABLE 17-Continued

Smoker-Nonsmoker 1982–87 Experience by Issue Age Separately for Medical, Paramedical and Nonmedical; Males and Females Combined Issues of 1980–86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker	
Ages at Issue	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios	
			I	Medical				
0–19	\$ 1,014	\$ 75	13.5%	\$ 319	\$ 275	136.6%	10.12	
20–29	11,633	7,205	94.2	1,734	1,745	155.5	1.65	
30–39	83,852	56,842	76.8	12,358	18,352	160.3	2.09	
40-49	79,682	85,824	61.9	13,165	35,838	152.1	2.46	
50–59	39,435	96,983	74.2	6,985	37,609	158.7	2.14	
60 and over	10,825	57,730	76.7	1,836	20,091	161.3	2.10	
All Ages	\$226,442	\$304,658	71.3%	\$ 36,397	\$113,910	157.1%	2.20	
			Pa	ramedical				
0–19	\$ 590	\$ 435	110.3%	\$ 126	\$ 40	44.2%	0.40	
20–29	21,818	9,064	64.6	3,183	2,578	127.2	1.97	
30–39	117,589	58,245	59.0	20,516	22,956	127.3	2.16	
40-49	67,710	74,058	66.8	15,692	36,781	137.8	2.06	
50-59	24,966	56,590	72.7	6,309	38,296	193.6	2.66	
60 and over	5,650	31,532	88.4	1,333	16,496	201.5	2.28	
All Ages	\$238,324	\$229,924	68.1%	\$ 47,158	\$117,147	156.6%	2.30	

		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker
Ages at Issue	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios
			No	nmedical			
0-19	\$ 34,959	\$ 14,663	76.1%	\$ 5,876	\$ 3,204	98.4%	1.29
20–29	155,315	60.697	67.4	33,470	23,246	118.5	1.76
30-39	158,958	81,736	70.9	38,231	35,749	123.3	1.74
40-49	36,672	38,462	70.5	11,001	27,180	163.1	2.31
50-59	6,303	17,747	96.2	2,093	16,092	265.0	2.75
60 and over	1,049	3,315	48.5	207	3,032	227.5	4.69
All Ages	\$393,255	\$216,621	71.2%	\$ 90,877	\$108,503	142.9%	2.01
¥			C	ombined			
0–19	\$ 36,563	\$ 15,173	75.1%	\$ 6,321	\$ 3,519	99.1%	1.32
20-29	188,766	76,966	68.9	38,386	27,569	121.1	1.76
30-39	360,399	196,822	68.3	71,105	77,057	131.8	1.93
40-49	184,065	198,344	65.2	39,858	99,799	149.1	2.29
50-59	70,704	171.320	75.5	15,387	91,996	185.7	2.46
60 and over	17,523	92,577	78.6	3,375	39,619	180.3	2.29
All Ages		\$751,203	70.3%	\$174,432	\$339,559	152.1%	2.16

TABLE 18-Continued

Smoker-Nonsmoker 1982–87 Experience by Policy Year Separately for Medical, Paramedical and Nonmedical; Males and Females Combined Issues of 1980–86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker	
Policy Year	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios	
			i	Medical				
1	\$ 70,185	\$ 55,700	63.6%	\$ 10,927	\$ 18,113	130.8%	2.06	
2	60,860	76,637	75.4	9,036	22,811	150.4	1.99	
	46,450	74,696	74.1	6,916	24,002	156.7	2.11	
4	29,076	60,385	81.1	4,761	21,768	172.0	2,12	
5	13,174	22,956	58.8	2,928	18,605	208.7	3.55	
5	5,053	11,021	63.7	1,342	5,646	119.9	1.88	
7	1,643	3,263	53.2	487	2,965	158.7	2.98	
_7	\$226,442	\$304,658	71.3%	\$ 36,397	\$113,910	157.1%	2.20	
			Pa	ramedical				
	\$ 82,743	\$ 53,223	65.4%	\$ 15,331	\$ 23,227	142.1%	2.17	
	63,637	60,416	72.1	12,091	29,837	170.6	2.37	
	45,110	48,771	63.9	8,944	25,027	149.0	2.33	
	27,694	39,376	72.9	5,955	20,979	162.5	2.23	
	12,963	17,982	64.4	3,327	13,998	182.8	2.84	
	4,859	7,985	72.6	1,199	2,848	99.5	1.37	
	1,319	2,170	69.9	311	1,230	168.4	2.41	
.–7	\$238,324	\$229,924	68.1%	\$ 47,158	\$117,147	156.6%	2.30	

TABLE	19-	Continued
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		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker
Policy Year	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios
			No	mmedical			
1	\$144,767	\$ 63,274	69.9%	\$ 33,210	\$ 25,547	118.1%	1.69
2	106,435	57,943	73.8	23,787	30,317	161.3	2.18
	73,701	44,879	68.4	16,755	22,918	141.6	2.07
	44,521	31,796	71.9	10,758	18,745	159.2	2.21
	18,249	14,676	75.8	4,919	8,666	147.9	1.95
	4,990	3,621	65.5	1,269	2,114	140.4	2.14
·	592	432	60.7	178	196	110.7	1.82
_7	\$393,255	\$216,621	71.2%	\$ 90,877	\$108,503	142.9%	2.01
			c	ombined			-
	\$297,695	\$172,197	66.4%	\$ 59,469	\$ 66,886	129.0%	1.94
	230,932	194,996	73.9	44,914	82,965	161.3	2.18
	165,262	168,346	69.3	32,616	71,947	148.9	2.15
	101,291	131,557	76.2	21,474	61,492	164.7	2.16
	44,386	55,614	64.4	11,173	41,269	184.0	2.86
	14,902	22,627	66.9	3,810	10,608	116.9	1.75
	3,553	5,865	58.9	976	4,391	158.2	2.68
-7	\$858,021	\$751,203	70.3%	\$174,432	\$339,559	152.1%	2.16

Smoker-Nonsmoker 1982–87 Experience by Issue Age Separately for Males and Females; Medical, Paramedical and Nonmedical Combined Issues of 1980–86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

		Nonsmoker			Smoker		Ratio of Smoker/Nonsmoker	
Ages at Issue	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios	
				Male				
0–19	\$ 20,288	\$ 11,333	76.5%	\$ 3,474	\$ 2,660	101.9%	1.33	
20–29	124,796	62,467	70.6	25,358	23,132	128.3	1.82	
30–39	274,796	167,568	69.8	54,695	66,238	135.5	1.94	
40–49	153,572	175.078	65.3	32,096	87,921	153.1	2.34	
50-59	59,439	150,064	73.7	12,078	77,420	182.2	2.47	
60 and over	13,459	76,780	76.1	2,312	30,367	172.1	2.26	
All Ages	\$646,350	\$643,291	70.2%	\$130,013	\$287,739	153.8%	2.19	
				Female				
0-19	\$ 16,276	\$ 3,840	71.1%	\$ 2,847	\$ 859	91.6%	1.29	
20–29	63,970	14,499	62.6	13,028	4,437	93.8	1.50	
30–39	85,603	29,254	60.7	16,410	10,819	113.1	1.86	
40-49	30,493	23,266	64.6	7,762	11,878	124.9	1.93	
50-59	11,265	21,256	90.7	3,309	14,576	206.7	2.28	
60 and over	4,065	15,797	93.9	1,063	9,252	213.5	2.27	
All Ages	\$211,671	\$107,912	70.5%	\$ 44,420	\$ 51,820	143.4%	2.03	

Smoker-Nonsmoker 1982–87 Experience by Policy Year Separately for Males and Females; Medical, Paramedical and Nonmedical Combined Issues of 1980–86 Studied Between 1982 and 1987 Anniversaries Expected Deaths Based on 1975–80 Basic Tables (Exposures in \$1,000,000 Units; Actual Deaths in \$1,000 Units)

		Nonsmoker		Smoker			Ratio of Smoker/Nonsmoker
Policy Year	Exposure	Actual Deaths	Mortality Ratio	Exposure	Actual Deaths	Mortality Ratio	Mortality Ratios
				Male			
1	\$220,538	\$145,950	66.7%	\$ 43,620	\$ 54,823	127.6%	1.91
2	173,915	169,450	75.1	33,403	70,391	164.1	2.18
	125,891	142,892	68.0	24,431	62,594	154.1	2.27
	77,258	116,274	78.1	16,153	51,851	165.6	2.12
5	33,949	44,086	59.5	8,545	34,795	183.9	3.09
	11,841	19,272	64.9	3,050	9,464	119.8	1.84
	2,958	5,367	60.7	811	3,820	154.6	2.55
.–7	\$646,350	\$643,291	70.2%	\$130,013	\$287,739	153.8%	2.19
			1	Female			
	\$ 77,157	\$ 26,248	64.5%	\$ 15,849	\$ 12,063	135.9%	2.11
	57,017	25,546	66.7	11,511	12,574	146.9	2.20
	39,370	25,454	77.9	8,185	9,353	121.9	1.56
	24,034	15,283	64.0	5,321	9,641	159.8	2.50
	10,436	11,528	94.4	2,629	6,474	184.4	1.95
	3,062	3,355	80.9	760	1,144	97.3	1.20
í	595	498	44.8	166	571	187.4	4.18
–7	\$211,671	\$107,912	70.5%	\$ 44,420	\$ 51,820	143.4%	2.03

For the 1982–87 experience (Tables 18–21), the mortality ratios are as follows:

	Nonsmoker	Smoker	Ratio
Medical	71.3%	157.1%	2.20
Paramedical	68.1	156.6	2.30
Nonmedical	71.2	142.9	2.01
Male	70.2	153.8	2.19
Female	70.5	143.4	2.03
Total	70.3%	152.1%	2.16

The ratio of smoker-to-nonsmoker mortality ratios is remarkably consistent. The lower ratio for nonmedical reflects the younger age distribution, where the ratio of smoker-to-nonsmoker mortality is somewhat lower than at older ages. The lower ratios for females may be due to lighter smoking on average among females than males.

The proportion of nonsmoker to total exposure is 83.2 percent for males and 82.7 percent for females. This is a somewhat higher proportion than may have been expected, perhaps due to nonadmission of smoking habits by some smokers. Those who did not admit smoking may have been among the lighter smokers. The inclusion of some of the lighter smokers in the nonsmoker instead of the smoker group would have increased the mortality ratio for smokers more than that for nonsmokers.

Note that the nonsmoker-smoker data are only on 1980–86 issues and are heavily concentrated in the earlier policy years. However, it does not appear likely that the overall ratio of smoker-to-nonsmoker mortality ratios will change greatly as the experience matures.

IV. ULTIMATE EXPERIENCE (POLICY YEARS 16 AND OVER)

The experience between 1986 and 1987 anniversaries for policy years 16 and over is shown in Tables 22–25. Table 22 presents the total experience with mortality ratios based on four different tables. The mortality ratio based on the 1975–80 Ultimate Basic Tables is 90.8 percent for all ages. This compares to 89.8 percent for the 1985–86 experience and 91.1 percent for the 1984–85 experience. (Note that the company mix changed somewhat each year.) The ratios by attained age group are quite similar for ages 40–84. However, for attained ages 25–39, the ratios exceeded 100 percent,

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indicating an increase in mortality from the 1975–80 period from which mortality rates for expected deaths were obtained. This same mortality pattern appears in the 1985–86 experience and to a lesser extent, in the 1984–85 experience. Part of this extra mortality at younger ages could be attributed to AIDS deaths.

Issu	es of 1971	and Prior Stl	Female Lives idied Between y Years 16 an	s Combined 1986 and 198 d Over	7 Annivers	
				Mortality	Ratios	
Attained Ages	Exposure	Actual Deaths	1965–70 Ultimate Tables	1975–80 Ultimate Tables	1980 CSO Tables	1979–81 U.S. Life Tables
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	\$ 1,369 1,719 2,084 3,321 7,215 11,140 12,155 12,932 13,926 13,195 9,412 5,950 3,698 1,704 708 181	\$ 936 1,632 2,231 4,522 10,290 19,840 35,119 59,600 111,803 169,654 185,699 189,124 183,458 138,256 76,980 35,819	85.9% 101.6 115.4 120.8 86.7 66.9 66.4 63.8 67.9 69.0 68.0 71.9 71.6 77.7 69.8 92.3	77.7% 87.2 105.5 137.4 112.5 92.8 89.8 86.8 93.6 92.7 89.0 90.4 89.2 93.6 82.0 101.2	48.8% 59.1 68.2 77.4 60.0 50.8 55.8 59.5 67.0 70.6 69.2 71.3 69.1 74.0 64.5 80.2	65.2% 64.0 70.3 82.7 63.7 52.3 53.1 53.0 60.0 62.9 64.9 70.3 75.4 83.6 76.5 99.0
All Ages	\$100,709	\$1,224,966	71.0%	90.8%	68.4%	68.0%

Table 22 also presents mortality ratios based on the 1965–70 Ultimate Basic Tables, the 1980 CSO Tables and the 1979–81 U.S. Population Life Tables (Whites and Non-Whites Combined). The mortality ratios based on the 1980 CSO and the 1979–81 U.S. Population Tables are remarkably similar (68.4 percent and 68.0 percent, respectively). By attained age, the CSO mortality ratios are lower than the population mortality ratios through attained age 44, are higher for ages 45–74, and then are lower again for ages 75 and over.

TABLE 22

Tables 23–25 show the experience between 1982 and 1987 anniversaries for policy years 16 and over subdivided in three ways. The mortality ratio for fully paid-up policies (reduced paid-up policies are not included) is 93.7 percent compared to 91.1 percent for premium-paying policies. This lower mortality ratio for premium-paying policies has been a characteristic of the experience for many years.

The mortality ratios for medical (89.0 percent) and nonmedical (102.3 percent) issues are also presented in Tables 23–25. This large difference in mortality ratios exists for virtually each attained-age group. This result may be due more to lapsation antiselection among nonmedical policies than to the more rigorous initial selection applied to medical policies. As a result of higher lapse rates (generally by the better risks), the nonmedical exposure may contain an increasingly higher proportion of poorer risks than the medical experience.

Mortality ratios for males and females are also presented in Tables 23–25. However, the female mortality ratios used to calculate the female-tomale ratio of mortality ratios in the last column are based on the 1975–80 Ultimate Male Basic Table, so that male and female mortality ratios can be compared on the same basis. The female ultimate mortality ratio is 90.5 percent (down from 92.5 percent for the 1985–86 experience). As a result, the ratio of female-to-male mortality dropped to 61.2 percent from 62.5 percent. This ratio varies from less than 50 percent at attained ages 15–34, due to the relatively low accidental death rate of females at these young ages (where accidents are the primary cause of death), up to close to 70 percent at attained ages 40–54, down to about 60 percent at attained ages 55–84 where females are less subject to coronary artery disease.

Study	TSA Reports No.
Standard Ordinary	Published Annually
Cause of Death	1983
Large Amounts	1985-86-87
Term Conversions	1982
Guaranteed Insurability Option	1982
Substandard	1979
Group Conversions	1979
Waiver of Premium	1978
Accidental Death Benefits	1977

The latest prior individual life experience studies, for various items, are in the following TSA Reports:

Comparisons of 1982–87 Ultimate Experience by Attained Age Male and Female Lives Combined Experience Between 1982 and 1987 Anniversaries Policy Years 16 and Over (Actual Deaths Shown in \$1,000 Units)

	Premium	-Paying	Paid	-Up	Ratio of
Attained Ages	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Premium-Paying to Paid-Up Mortality Ratios
15–19	\$ 4,936	82.2%	\$ 80	105.9%	0.78
20-24	7,806	84.2	644	81.4	1.03
25–29	9,803	97.2	1,506	100.1	0.97
30-34	17,405	115.0	2,320	124.9	0.92
35-39	45,573	99.4	2,555	108.9	0.91
40-44	95,848	89.9	3,887	108.0	0.83
45-49	174,828	86.9	6,623	100.3	0.87
50-54	321,101	89.2	15,251	101.6	0.88
55-59	576,151	92.6	33,222	100.7	0.92
60-64	811,344	91.7	61,667	92.1	1.00
65-69	765,995	88.5	139,814	92.9	0.95
70–74	774,082	89.9	180,780	94.2	0.95
75–79	728,690	91.7	204,915	94.0	0.98
80-84	545,080	93.2	181,191	92.3	1.01
85-89	272,669	92.3	143,884	92.0	1.00
90–95	104,259	100.9	76,937	94.3	1.07
All Ages	\$4,255,569	91.1%	\$1,055,276	93.7%	0.97

TABLE 24

Comparisons of 1982–87 Ultimate Experience by Attained Age Male and Female Lives Combined Experience Between 1982 and 1987 Anniversaries Policy Years 16 and Over (Actual Deaths Shown in \$1,000 Units)

	Med	icəl	Nonm	edical	Ratio of
Attained Ages	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	Nonmedical to Medical Mortality Ratios
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	\$ 216 814 1,563 2,880 7,243 23,791 67,127 163,223 362,523 362,523 578,453 603,070 628,940 580,761 428,712 230,017 91,622	39.0% 60.6 85.4 117.5 95.3 82.5 83.2 82.8 88.1 88.5 86.7 89.5 90.3 91.6 91.2 100.0	\$ 4,228 6,165 7,642 13,109 32,339 58,602 83,869 110,825 134,729 123,988 65,291 41,719 35,864 22,918 8,727 3,496	86.4% 87.4 104.8 116.9 100.9 94.5 92.5 98.9 106.3 109.9 108.2 108.2 108.2 108.2 104.0 97.9 93.4 104.5	$\begin{array}{c} 2.21\\ 1.44\\ 1.23\\ 0.99\\ 1.06\\ 1.15\\ 1.11\\ 1.19\\ 1.21\\ 1.24\\ 1.25\\ 1.21\\ 1.25\\ 1.21\\ 1.15\\ 1.07\\ 1.02\\ 1.04 \end{array}$
All Ages	\$3,770,955	89.0%	\$753,512	102.3%	1.15

Comparisons of 1982–87 Ultimate Experience by Attained Age Experience Between 1982 and 1987 Anniversaries Policy Years 16 and Over (Actual Deaths Shown in \$1,000 Units)

	Ма	le	Fem	Ratio of Female		
Attained Ages	Actual Deaths	Mortality Ratio	Actual Deaths	Mortality Ratio	to Male Mortality Ratios	
15–19 20–24 25–29	\$ 4,202 7,374 9,809	81.1% 83.8 98.9	\$ 970 1,372 2,112	85.0% 82.0 113.2	0.42 0.37 0.49	
30–34 35–39	17,498 43,044	119.4 102.6	2,814 5,883	102.9 81.8 73.7	0.49 0.60	
40–44 45–49 50–54	92,276 171,601 313,655	93.5 89.7 89.5	9,725 15,024 26,533	79.2 88.7	0.68 0.69 0.68	
55–59 60–64 65–69	572,860 817,821 831,382	93.0 91.6 88.0	44,494 63,511 65,323	87.1 89.9 92.1	0.61 0.59 0.57	
70–74 75–79 80–84	848,717 797,612 586,906	89.3 91.9 93.6	76,395 76,577 73,395	97.1 86.9 88.8	0.58 0.55 0.62	
85–89 90–95	313,933 128,758	92.0 98.6	50,950 25,548	93.9 104.5	0.02 0.73 0.79	
All Ages	\$5,557,449	91.2%	\$540,627	90.5%	0.61	

	First Fifteen Policy Years							
Company	Medical	Paramedical	Nonmedical	Male	Female	Nonsmoker	Smoker	16th and Subsequent
New York Life	15.2%	16.2%	16.3%	14.7%	18.2%			13.4%
Equitable	11.1	6.5	8.6	11.2	10.7	18.8%	19.8%	7.3
State Farm Life	8.9	10.1	15.5	8.4	11.5	11.4	14.2	3.8
Prudential	8.3	14.6	20.7	8.1	9.0	9.0	9.4	24.0
Massachusetts Mutual	8.2	10.1	3.0	8.4	6.5	13.0	7.5	5.0
New England Life	7.3	4.5	2.9	7.6	5.6	12.7	16.0	2.7
Phoenix Mutual	6.7	2.1	0.7	6.9	5.3	_	-	1.5
Northwestern	6.2	3.0	2.0	6.3	5.1	4.9	3.4	8.5
Mutual								
Connecticut	5.9	5.4	3.6	6.0	5.3	9.3	5.3	3.6
Mutual								
Metropolitan	4.4	8.1	10.4	4.3	5.1	4.3	3.8	8.9
Aetna	3.3	3.6	2.5	3.3	2.8	4.8	7.7	1.4
John Hancock	3.0	7.0	2.3	3.1	3.1	3.7	3.3	6.7
Travelers	2.9	2.6	1.9	2.9	2.8	5.2	6.6	1.6
Mutual of New	2.4	2.4	3.0	2.4	2.9		_	3.8
York								
Franklin Life	2.3	1.1	3.9	2.3	2.6	-	-	1.9
Penn Mutual	2.0	0.7	0.6	2.1	1.7		—	2.7
Sun Life	0.8	0.5	1.1	0.8	0.8	1.6	1.8	0.7
Provident Mutual	0.6	1.0	0.8	0.6	0.5	0.6		1.5
Lincoln National	0.5	0.5	0.2	0.6	0.5	0.7	1.2	1.0

APPENDIX A

PERCENTAGES OF TOTAL EXPOSURES BETWEEN 1986 AND 1987 ANNIVERSARIES CONTRIBUTED BY EACH COMPANY