Suboptimality of Asian Executive Indexed Options

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# WATERLOO

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#### **Options** Preliminaries



- $\hat{S}_4 = \sqrt[4]{S_1 S_2 S_3 S_4} = 92.12, \ \hat{H}_4 = \sqrt[4]{H_1 H_2 H_3 H_4} = 99.19$
- European Call Option Payoff = max(S<sub>4</sub> − K, 0) = 0
- Asian Option Payoff = max $(\hat{S}_4 K, 0) = 2.12$
- Asian Indexed Option Payoff = max $(\hat{S}_4 \hat{H}_4, 0) = 0$

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## Assumptions

- 1. Black-Scholes market:
  - Extension to Vasicek short rate
- 2. Stock  $S_t$  and benchmark  $H_t$  driven by Brownian motions
- 3. Existence of state-price process  $\xi_t$
- 4. Agents preferences depend only on the terminal distribution of wealth

## Asian Executive Indexed Option

Asian Executive Indexed Option (AIO) proposed by Tian (2011):

- Averaging: Prevent stock price manipulation
- Indexing: Only reward out-performance
- More cost-effective than traditional stock options
- Provide stronger incentives to increase stock prices

Construct a better payoff:

- Same features as the AIO
- Strictly cheaper
- Use the concept of cost-efficiency

## Cost-Efficiency

From Bernard, Boyle and Vanduffel (2011):

#### Definition (1)

The **cost** of a strategy with terminal payoff  $X_T$  is given by

$$c(X_T) = E_{\mathbb{P}}[\xi_T X_T]$$

where the expectation is taken under the physical measure  $\mathbb{P}.$ 

Intuition:  $\xi_T$  represents the price of a particular state

#### Definition (2)

A payoff is **cost-efficient** (CE) if any other strategy that generates the same distribution costs at least as much.

## Cost-Efficiency

Theorem (1)

Let  $\xi_T$  be continuous. Define

$$Y_T^{\star} = F_{X_T}^{-1} (1 - F_{\xi_T}(\xi_T))$$

as the **cost-efficient counterpart** (CEC) of the payoff  $X_T$ . Then,  $Y_T^*$  is a CE payoff with the same distribution as  $X_T$  and is almost surely unique.

Intuition: CEC is achieved by reshuffling the outcome of  $X_T$  in each state in reverse order with  $\xi_T$  while preserving the original distribution

## Constructing a Cheaper Payoff

1. Apply Theorem 1 to each term of the AIO

$$\hat{A}_T = \max(\hat{S}_T - \hat{H}_T, 0)$$

to get

$$A_T^{\star} = \max\left(d_S S_T^{1/\sqrt{3}} - d_H H_T^{1/\sqrt{3}}, 0\right)$$

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- 2. It can be shown that:
  - $\hat{A}_T \stackrel{d}{=} A_T^{\star}$
  - $A_T^{\star}$  costs strictly less than  $\hat{A}_T$

 $A_T^{\star}$  inherits the desired features of  $\hat{A}_T$ , but comes at a cheaper price

## True Cost Efficient Counterpart

True CEC

$$A_T = F_{\hat{A}_T}^{-1}(1 - F_{\xi_T}(\xi_T))$$

is estimated numerically

Examples:

- 1. Empirical cumulative distribution functions (CDFs) for each payoff in the base case <sup>1</sup>
- 2. Reshuffling of  $\hat{A}_T$  to  $A_T^*$  and  $A_T$
- 3. Order of  $\hat{A}_T$ ,  $A^*$  and  $A_T$  vs  $\xi_T$
- 4. Price of each payoff and the efficiency loss



*Figure:* Comparison of the CDFs of  $A_T$ ,  $A_T^*$  and  $\hat{A}_T$ .

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*Figure:* Reshuffling of outcomes of  $\hat{A}_T$  to  $A_T^{\star}$ 

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*Figure:* Reshuffling of outcomes of  $\hat{A}_T$  to  $A_T$ 

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*Figure:* Plot of outcomes of  $\hat{A}_T$  vs  $\xi_T$ 

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*Figure:* Plot of outcomes of  $A_T^{\star}$  vs  $\xi_T$ 

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*Figure:* Plot of outcomes of  $A_T$  vs  $\xi_T$ 

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Case	$A_T$	$A_T^{\star}$		ÂT	
	$V_T$	$V_T^{\star}$	Eff Loss	Ŷτ	Eff Loss
Base Case	3.26	4.34	33%	4.36	34%
r = 4%	2.96	4.37	48%	4.40	49%
$\mu_S = 8\%$	3.97	4.35	10%	4.36	10%
$\mu_I = 13\%$	3.26	4.34	33%	4.36	34%
$\sigma_S = 35\%$	3.97	5.04	27%	5.07	28%
$\sigma_I = 15\%$	3.27	4.34	33%	4.36	33%
ho = 0.9	2.28	2.86	25%	2.87	26%
$q_S = 1.5\%$	3.27	4.35	33%	4.37	34%
$q_I = 2\%$	3.25	4.34	33%	4.36	34%

*Table:* Prices and efficiency loss of  $A_T^*$  and  $\hat{A}_T$  compared against  $A_T$  across different parameters.

## Stochastic Interest Rates

Extension to a market with Vasicek short rate:

1. State price process expressed as a function of market variables

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2. Pricing formula for the AIO

## Summary

- Reviewed the use of *averaging* and *indexing* in the context of executive compensation
- Constructed a strictly cheaper payoff with the same features as the AIO using **cost-efficiency**
- Numerical examples that illustrate reshuffling of payoffs and loss of efficiency

• Extension to the case of stochastic interest rates